



Montréal Metropolitan Area

Sales

Change in total residential sales compared to the 3rd quarter of 2017

Listings

Change in residential active listings compared to the 3rd quarter of 2017

Price

Single-Family Condominium

Change in median price compared to the 3rd guarter of 2017





Highlights - Third Quarter 2018

Sales

- Momentum continued on the Montréal area real estate market, as sales increased for a 17th consecutive quarter.
- In total, 9,613 residential properties changed hands in the Montréal Census Metropolitan Area (CMA) in the third guarter of 2018, up 5 per cent compared to the third guarter of last year.
- Condominiums were once again the most dynamic property category, as transactions jumped by 13 per cent (3,458 sales). Sales of plexes (967) and single-family homes (5,173) registered respective increases of 5 per cent and 1 per cent.
- Sales increased in five of the six main areas of the Montréal CMA. The South Shore led the way with a 16 per cent jump in sales, followed by Vaudreuil-Soulanges (+8 per cent), Laval (+5 per cent), the Island of Montréal (+3 per cent) and the North Shore (+1 per cent). In Saint-Jean-sur-Richelieu, salwes decreased by 9 per cent.

Median price

- Median prices continued to rise across the CMA for single-family homes (\$335,000) and condominiums (\$262,900), with respective increases of 6 per cent and 4 per cent. The median price of plexes with two to five dwellings jumped by 9 per cent to reach \$520,000.
- As for single-family homes, sustained median price increases were registered on the Island of Montréal (\$492,000, +8 per cent), in Saint-Jean-sur-Richelieu (\$260,000, +8 per cent), on the South Shore (\$325,000, +7 per cent) and in Laval (\$340,000, +6 per cent).
- For condominiums, the Island of Montréal clearly set the pace, thanks to an 8 per cent increase in median price (\$325,000), the largest in more than 12 years.

- Active listings An average of just over 21,000 residential properties were for sale in the Centris system across the CMA in the third quarter of 2018, a 16 per cent drop compared to the third quarter of last year and the 12th consecutive quarterly decrease.
 - The drop in active listings was particularly pronounced (-25 per cent) for condominiums.
 - The area of Vaudreuil-Soulanges registered the largest decrease in supply over the past year, as the number of residential properties for sale fell by 21 per cent.

Market conditions

 Overall, market conditions gave sellers the upper hand in negotiations, even for condominiums which, one year earlier, were in a situation of slight oversupply.

Selling times

 Average selling times continued to shorten across the CMA: on average, it took 76 days (-8 days) to sell a single-family home, 99 days (-11 days) to sell a condominium and 78 days (-9 days) to sell a plex.

All variations are calculated in relation to the same period of the previous year.

QFREB BAROMETER - 3RD QUARTER 2018 - ECONOMIC INDICATORS



Sociodemographic Profile

Population in 2016

4,098,927

Population change between 2011 and 2016

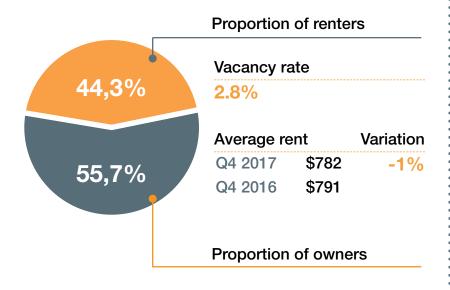
4.2%

Population density per square kilometer

890.2

Number of households in 2016

1,823,281





Mortgage Rates

1-year term		Variation
Q3 2018	3.49%	0.37
Q3 2017	3.12%	
5-year term		Variation
3-year term		variation
Q3 2018	5.34%	0.48



Q3 2018

Q3 2017

Consumer Confidence Level

Overall		Variation
Q3 2018	158	14
Q3 2017	144	
Is right now a	a good time ajor purchase?*	Variation



Labour Market

Variation	Employment (in thousands)			
26.7	2,179.8	Q3 2018		
	2,153.1	Q3 2017		
Variation	te	Unemployment ra		
-0.3	6.1%	Q3 2018		
	6.4%	Q3 2017		



Housing Starts

	Total		Variation
	Q3 2018	4,816	-19%
	Q3 2017	5,981	
	0:		
_	Single-F	amily	Variation
1 016	Q3 2018	1,134	-9%
4,816	Q3 2017	1,252	
	Condon	ninium	Variation
	Condon Q3 2018		
		1,076	Variation -54%
	Q3 2018	1,076	
	Q3 2018	1,076	
	Q3 2018 Q3 2017	1,076	-54%

44%

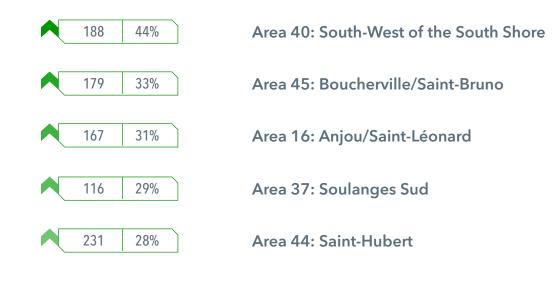
40%

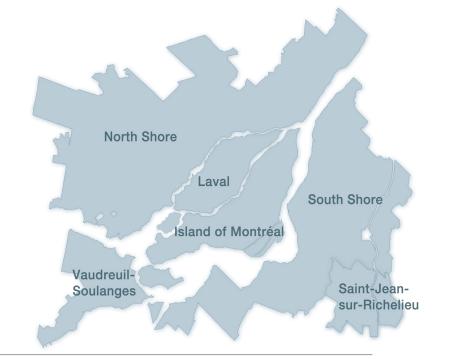
QFREB BAROMETER - 3RD QUARTER 2018

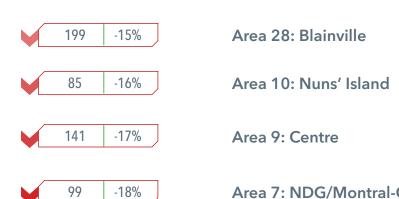


TOTAL RESIDENTIAL SALES

Island of Montréal	3,987	3%	
Laval	913	5%	
North Shore of Montréal	1,906	1%	
South Shore of Montréal	2,088	16%	
Vaudreuil-Soulanges	498	8%	
Saint-Jean-sur-Richelieu	216	-9%	







57	-27%	

Area 7: NDG/Montral-Ouest

Area 34: Saint-Lin-Laurentides

MONTRÉAL METROPOLITAN AREA

QFREB BAROMETER - 3RD QUARTER 2018



MEDIAN PRICE OF SINGLE-FAMILY HOMES

Island of Montréal	\$491,500	8%	1	\$352,500 25%	Area 48: Chambly	Area 47: Beloeil/Mont-Saint-Hilaire	\$299,900 -2%
Laval	\$340,000	6%		¢455.750 100/	Area 42: Brossard/Saint-Lambert	Area 34: Saint-Lin-Laurentides	\$185,788 -5%
North Shore of Montréal	\$265,000	1%		\$455,750 18%	Area 42. brossaru/samit-Lambert	Alea 34. Janii-Lin-Lautentides	\$103,700
South Shore of Montréal	\$325,000	7%		\$426,654 16%	Area 38: Saint-Lazare/Hudson	Area 41: Candiac/La Prairie	\$396,650 -5%
Vaudreuil-Soulanges	\$321,500	4%		\$417,000 16%)	Area 49: Saint-Athanase/Iberville	\$235,000 -9%
Saint-Jean-sur-Richelieu	\$260,000	8%		\$417,000 1070	Area 15: Mercier/Hochelaga-Maisonneuve	Alea 47. Saint-Athanase/ibervine	\$233,000 -770
			•	\$590,000 16%	Area 5: Saint-Laurent	Area 26:Mirabel	\$275,500 -10%



MEDIAN PRICE OF CONDOMINIUMS

Island of Montréal	\$325,000	8%		\$375,000 29% Area	a 7: NDG/Montréal-Ouest	Area 25: West of the Noth Shore	\$165,500 -5%	
Laval	\$240,000	2%				Avec (. Ab	\$245,500 -6%	4
North Shore of Montréal	\$180,000	-1%	•	\$212,000 24% Area	a 41: Candiac/La Prairie	Area 6: Ahuntsic	\$245,500 -6%	
South Shore of Montréal	\$207,000	0%	(III)	\$349,000 16% Area	a 4: South West	Area 27: Boisbriand/Sainte-Thérèse	\$192,000 -7%	
Vaudreuil-Soulanges	\$194,750	3%						
Saint-Jean-sur-Richelieu	\$168,000	0%	(III)	\$398,500 16% Area	a 11: Ville-Marie	Area 29: Terrebonne	\$184,000 -9%	
			•	\$305,750 15% Area	a 5: Saint-Laurent	Area 43: Vieux-Longueuil	\$191,500 -11%	4

ISLAND OF MONTRÉAL

Area 1 : West Island South

Area 2: West Island North

Area 3 : Lachine/LaSalle

Area 4 : South West

Area 5 : Saint-Laurent

Area 6: Ahuntsic-Cartierville

Area 7: NDG/Montréal-Ouest

Area 8: CDN/CSL

Area 9 : Centre

Area 10: Nuns' Island

Area 11 : Ville-Marie

Area 12 : Le Plateau-Mont-Royal

Area 13: Rosemont

Area 14: Villeray

Area 15: Mercier/Hochelaga-Maisonneuve

Area 16: Anjou/Saint-Léonard

Area 17: Montréal-Nord

Area 18: Eastern Tip of the Island

LAVAL

Area 19 : Downtown Laval

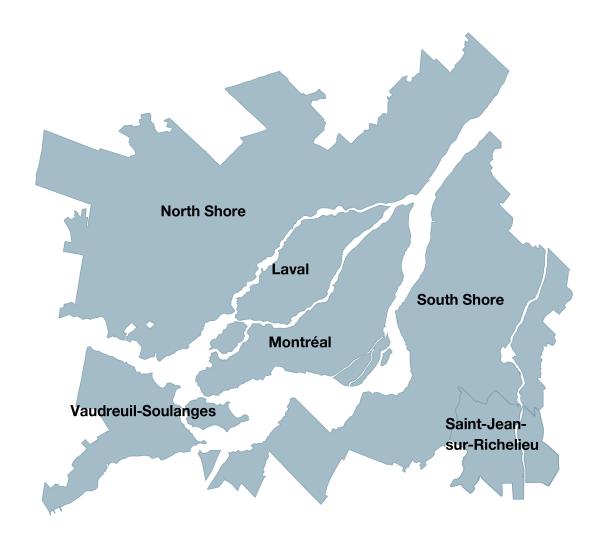
Area 20 : Sainte-Dorothée

Area 21: Sainte-Rose/Auteuil/Vimont

Area 22 : Duvernay

Area 23 : Fabreville

Area 24 : Saint-François/Saint-Vincent



NORTH SHORE

Area 25: West of the North Shore

Area 26: Mirabel

Area 27 : Boisbriand/Sainte-Thérèse

Area 28 : Blainville

Area 29 : Terrebonne

Area 30 : Mascouche

Area 31 : Repentigny

Area 32: East of the North Shore

Area 33 : Saint-Jérôme

Area 34 : Saint-Lin-Laurentides

VAUDREUIL-SOULANGES

Area 35 : L'Île-Perrot

Area 36: Vaudreuil-Dorion

Area 37 : Soulanges Sud

Area 38: Saint-Lazare/Hudson

SOUTH SHORE

Area 39 : Châteauguay

Area 40: South-West of the South Shore

Area 41: Candiac/La Prairie

Area 42: Brossard/Saint-Lambert

Area 43: Vieux-Longueuil

Area 44: Saint-Hubert

Area 45: Boucherville/Saint-Bruno

Area 46: Sainte-Julie/Varennes

Area 47: Beloeil/Mont-Saint-Hilaire

Area 48 : Chambly

SAINT-JEAN-SUR-RICHELIEU

Area 49: Saint-Athanase/Iberville

Area 50 : Saint-Jean-sur-Richelieu

Area 51: Saint-Luc/L'Acadie

ISLAND OF MONTRÉAL

Area 1: West Island South

Baie-d'Urfé, Beaconsfield, Dorval, L'Île-Dorval, Pointe-Claire, Sainte-Anne-de-Bellevue, Senneville

Area 2: West Island North

Kirkland, L'Île-Bizard/Sainte-Geneviève, Pierrefonds-Roxboro, Dollard-des-Ormeaux

Area 3: Lachine/LaSalle

Lachine (Montréal), LaSalle (Montréal)

Area 4: South West

Le Sud-Ouest (Montréal), Verdun (Montréal)

Area 5 : Saint-Laurent

Saint-Laurent (Montréal)

Area 6: Ahuntsic-Cartierville

Ahuntsic-Cartierville (Montréal)

Area 7: NDG/Montréal-Ouest

Notre-Dame-de-Grâce (Montréal), Montréal-Ouest

Area 8: CDN/CSL

Côte-des-Neiges, Côte-Saint-Luc

Area 9 : Centre

Hampstead, Mont-Royal, Outremont (Montréal), Westmount

Area 10: Nuns' Island

L'Île-des-Sœurs (Montréal)

Area 11 : Ville-Marie

Ville-Marie (Montréal)

Area 12: Le Plateau-Mont-Royal

Le Plateau-Mont-Royal (Montréal)

Area 13: Rosemont

Rosemont/La Petite-Patrie (Montréal)

Area 14: Villeray

Villeray/Saint-Michel/Parc-Extension (Montréal)

Area 15: Mercier/Hochelaga-Maisonneuve

Mercier/Hochelaga-Maisonneuve (Montréal)

Area 16: Anjou/Saint-Léonard

Anjou (Montréal), Saint-Léonard (Montréal)

Area 17: Montréal-Nord

Montréal-Nord (Montréal)

Area 18: Eastern Tip of the Island

Montréal-Est, Rivière-des-Prairies/Pointe-aux-Trembles (Montréal)

LAVAL

Area 19: Downtown Laval

Chomedey, Laval-des-Rapides, Pont-Viau

Area 20 : Sainte-Dorothée

Sainte-Dorothée, Laval-sur-le-Lac

Area 21 : Sainte-Rose/Auteuil/Vimont

Auteuil, Vimont, Sainte-Rose

Area 22 : Duvernav

Duvernay

Area 23 : Fabreville

Laval-Ouest, Fabreville

Area 24: Saint-François/Saint-Vincent

Saint-François, Saint-Vincent-de-Paul

NORTH SHORE

Area 25: West of the North Shore

Deux-Montagnes, Oka, Pointe-Calumet, Sainte-Marthe-sur-le-Lac, Saint-Eustache, Saint-Joseph-du-Lac, Saint-Placide

Area 26: Mirabel

Mirabel

Area 27 : Boisbriand/Sainte-Thérèse

Boisbriand, Sainte-Thérèse

Area 28 : Blainville

Blainville, Lorraine, Rosemère

Area 29 : Terrebonne

Bois-des-Filion, Terrebonne, Lachenaie, Sainte-Anne-des-Plaines, La Plaine

Area 30 : Mascouche

Mascouche

Area 31 : Repentigny

Le Gardeur, Charlemagne, Repentiony

Area 32: East of the North Shore

L'Assomption, Lavaltrie, Saint-Sulpice, L'Épiphanie (Paroisse), L'Épiphanie (Ville)

Area 33 : Saint-Jérôme

Gore, Saint-Colomban, Saint-Jérôme

Area 34 : Saint-Lin-Laurentides

Saint-Lin-Laurentides

VAUDREUIL-SOULANGES

Area 35 : L'Île-Perrot

L'Île-Perrot, Notre-Dame-de-l'Île-Perrot, Pincourt, Terrasse-Vaudreuil

Area 36: Vaudreuil-Dorion

L'Île-Cadieux, Vaudreuil-Dorion (sans Vaudreuil-Ouest), Vaudreuil-sur-le-Lac

Area 37 : Soulanges Sud

Côteau-du-Lac, Saint-Zotique, Les Cèdres, Les Coteaux, Pointe-des-Cascades

Area 38 : Saint-Lazare/Hudson

Vaudreuil-Ouest, Saint-Lazare, Hudson

SOUTH SHORE

Area 39 : Châteauguay

Beauharnois, Châteauguay, Léry, Mercier, Saint-Isidore, Kahnawake

Area 40 : South West of the South Shore

Delson, Saint-Constant, Sainte-Catherine, Saint-Mathieu, Saint-Philippe

Area 41 : Candiac/La Prairie

Candiac, La Prairie

Area 42: Brossard/Saint-Lambert

Brossard, Saint-Lambert

Area 43: Vieux-Longueuil

Greenfield Park, Le Vieux-Longueuil

Area 44 : Saint-Hubert

Saint-Hubert

Area 45: Boucherville/Saint-Bruno

Boucherville, Saint-Bruno-de-Montarville

Area 46 : Sainte-Julie/Varennes

Saint-Amable, Sainte-Julie, Varennes, Verchères

Area 47: Beloeil/Mont-Saint-Hillare

Beloeil, McMasterville, Mont-Saint-Hilaire, Otterburn Park, Saint-Basile-le-Grand, Saint-Mathieu-de-Beloeil

Area 48 : Chambly

Carignan, Chambly, Richelieu, Saint-Mathias-sur-Richelieu

SAINT-JEAN-SUR-RICHELIEU

Area 49 : Saint-Athanase/Iberville

Saint-Athanase, Iberville

Area 50 : Saint-Jean-sur-Richelieu

Saint-Jean-sur-Richelieu

Area 51 : Saint-Luc

Saint-Luc, L'Acadie

Table 1 - Summary of Centris® Activity

Total Res	sidential		
Third Qua	rter 2018		
Sales	9,613	•	5%
New Listings	14,799	•	-5%
Active Listings	21,195	•	-16%
Volume (in thousands \$)	3,763,995	•	11%

Last 12	Months		
	40.450		•0/
Sales	46,152	1	6%
New Listings	67,902	•	-5%
Active Listings	24,004	•	-16%
Volume (in thousands \$)	17,299,477	•	10%

Table 3 - Market Conditions by Price Range

Single-Family Last 12 Months								
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions				
	(1)	(S)	(I)/(S)					
Less than 200	888	189.6	4.7	Seller's				
200 to 249	1,415	331.1	4.3	Seller's				
250 to 299	1,822	405.4	4.5	Seller's				
300 to 399	2,871	565.3	5.1	Seller's				
400 to 499	1,613	266.3	6.1	Seller's				
500 and more	3,188	375.4	8.5	Balanced				

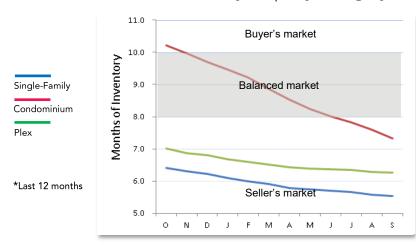


Table 2 - Detailed Centris® Statistics per Property Category

Single-Family								
	Third Qua	rter 201	8	Last 12 M	Months		Past 5	years
Sales	5,173	1	1%	25,597	1	1%		
Active Listings	10,572	•	-12%	11,796	•	-15%		
Median Price	\$335,000	1	6%	\$320,000	1	4%	1	16%
Average Price	\$418,218	1	6%	\$394,143	1	5%	1	21%
Average Days (days)	76	•	-8	77	•	-10		

		Condo	ominium				
	Third Qua	rter 201	8	Last 12 Mont	hs	Past 5	years
Sales	3,458	1	13%	16,069	16%		
Active Listings	8,277	•	-25%	9,797	-19%		
Median Price	\$262,900	1	4%	\$253,000	3%	1	12%
Average Price	\$312,335	1	5%	\$303,599	5%	1	15%
Average Days (days)	99	•	-11	100	-14		

Plex								
	Third Qua	rter 201	В	Last 12 N	Months		Past 5	years
Sales	967	1	5%	4,438	1	4%		
Active Listings	2,257	•	-2%	2,320	•	-9%		
Median Price	\$520,000	•	9%	\$502,250	•	7%	•	20%
Average Price	\$547,778	•	8%	\$532,005	•	8%	•	22%
Average Days (days)	78	•	-9	76	•	-10		



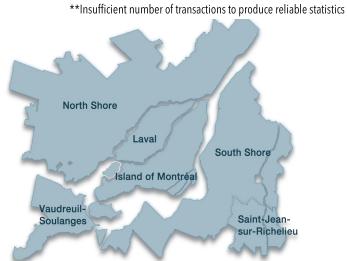




Table 1 - Summary of Centris® Activity

Total Res	sidential		
Third Qua	rter 2018		
Sales	3,988	•	3%
New Listings	5,853	•	-5%
Active Listings	7,596	•	-18%
Volume (in thousands \$)	1,972,206	•	10%

	Last 12 Months					
Sales	18,114	1	5%			
New Listings	26,351	•	-6%			
Active Listings	8,458	•	-20%			
Volume (in thousands \$)	8,692,353	•	11%			

Table 3 - Market Conditions by Price Range

Last 12 Months									
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions					
	(I)	(S)	(I)/(S)						
Less than 200	666	99.6	6.7	Seller's					
200 to 249	759	139.4	5.4	Seller's					
250 to 299	801	135.6	5.9	Seller's					
300 to 399	1,106	201.1	5.5	Seller's					
400 to 499	594	98.1	6.1	Seller's					
500 and more	1,038	117.3	8.8	Balanced					

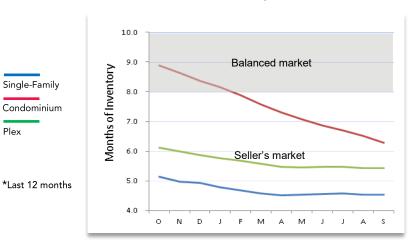


Table 2 - Detailed Centris® Statistics per Property Category

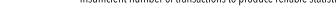
Single-Family								
	Third Qua	rter 201	8	Last 12 Mon	ths	Past 5	years	
Sales	1,211	•	-2%	5,477 ◀	-4%			
Active Listings	2,040	•	-3%	2,074	-18%			
Median Price	492,000 \$	1	8 %	\$469,000	7%	1	25%	
Average Price	\$649,692	†	6%	\$626,626	7%	•	29%	
Average Days (days)	62	•	-12	63	-16			

Condominium								
	Third Qua	rter 201	8	Last 12 M	Months		Past 5	years
Sales	2,086	1	7%	9,493	†	12%		
Active Listings	4,157	•	-28%	4,963	•	-23%		
Median Price	325,000 \$	•	8 %	\$302,000	1	3%	1	13%
Average Price	\$371,778	•	9%	\$361,179	1	7%	•	18%
Average Days (days)	90	•	-12	89	•	-16		

		F	Plex					
	Third Qua	rter 201	18	Last 12	Months		Past 5	years
Sales	691	1	5%	3,144	1	3%		
Active Listings	1,399	≒	0%	1,421	•	-11%		
Median Price	561,000 \$	1	8 %	\$545,000	•	8%	1	21%
Average Price	\$595,889	1	8%	\$584,424	•	9%	1	23%
Average Days (days)	71	•	-10	68	•	-12		



**Insufficient number of transactions to produce reliable statistics



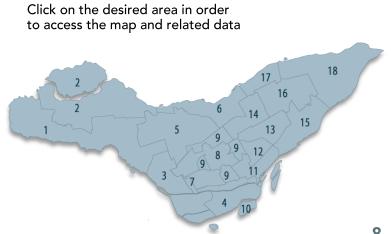




Table 1 - Summary of Centris® Activity

Total Resi	dential		
Third Quart	ter 2018		
Sales	257	•	11%
New Listings	385	•	16%
Active Listings	383	•	14%
Volume (in thousands \$)	137,855		9%

Last 12 Mo	onths		
Sales	1,054	1	2%
New Listings	1,499	•	10%
Active Listings	371	•	-1%
Volume (in thousands \$)	571,737	•	7%

Table 3 - Market Conditions by Price Range

	Single-Family								
Last 12 Months									
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions					
	(1)	(S)	(I)/(S)						
Less than 300	6	1.6	3.7	Seller's					
300 to 349	7	5.3	1.3	Seller's					
350 to 399	16	8.3	1.9	Seller's					
400 to 499	28	15.3	1.8	Seller's					
500 to 699	50	20.5	2.4	Seller's					
700 and more	106	14.9	7.1	Seller's					

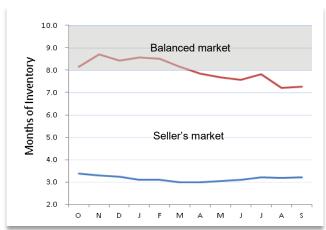


Table 2 - Detailed Centris® Statistics per Property Category

Single-Family								
	Third Qua	rter 201	8	Last 12 N	l onths		Past 5	years
Sales	189	†	3%	790	•	-6%		
Active Listings	246	1	17%	212	•	-14%		
Median Price	\$501,000	•	-1%	\$515,000	1	14%	•	40%
Average Price	\$598,329	•	-1%	\$606,950	•	7%	•	38%
Average Days (days)	38	•	-14	43	•	-20		

		Condo	ominium				
	Third Qua	rter 201	8	Last 12 Mo	onths	Past 5	years
Sales	60	1	33%	246	1 38%		
Active Listings	130	•	11%	149	1 25%		
Median Price	\$284,885	1	5%	\$288,208	1 0%	1	20%
Average Price	\$327,217	1	7%	\$336,095	1 2%	1	19%
Average Days (days)	119	1	14	100	♣ -10		

Plex							
	Third Quarter 2018	Last 12 Months	Past 5 years				
Sales	8	18					
Active Listings	7	10					
Median Price	**	**					
Average Price	**	**					
Average Days (days)							



**Insufficient number of transactions to produce reliable statistics



Condominium

*Last 12 months



Table 1 - Summary of Centris® Activity

Total Re	sidential		
Third Qua	arter 2018		
Sales	396	•	-5%
New Listings	654	•	18%
Active Listings	627	•	-11%
Volume (in thousands \$)	186,059	1	7%

Last 12 Months			
Sales	1,684		-7%
New Listings	2,534	•	-2%
Active Listings	635	•	-24%
Volume (in thousands \$)	731,216	•	-3%

Table 3 - Market Conditions by Price Range

Single-Family Last 12 Months									
Price Range (\$ thousands)	Inventory (average of the 12 months)	(average of (average of		Market Conditions					
	(I)	(S)	(I)/(S)						
Less than 300	26	9.3	2.8	Seller's					
300 to 349	41	15.3	2.7	Seller's					
350 to 399	45	17.2	2.6	Seller's					
400 to 499	93	29.5	3.1	Seller's					
500 to 699	85	20.4	4.2	Seller's					
700 and more	118	13.9	8.5	Balanced					

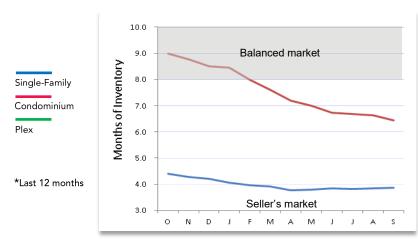


Table 2 - Detailed Centris® Statistics per Property Category

Single-Family									
	Third Quar	Third Quarter 2018		Last 12 Months			Past 5 years		
Sales	304	•	-3%	1,267	•	-11%			
Active Listings	433	•	-1%	408	•	-25%			
Median Price	\$462,000	†	13%	\$430,000	1	9%	•	24%	
Average Price	\$525,268	†	12%	\$488,447	1	7%	•	26%	
Average Days (days)	49	•	-8	52	•	-17			

Condominium									
	Third Quar	rter 20	18	Last 12	Months		Past 8	5 years	
Sales	82	•	-15%	390	1	10%			
Active Listings	175	•	-29%	209	•	-21%			
Median Price	\$262,500	•	14%	\$238,000	1	3%	•	13%	
Average Price	\$275,553	1	5%	\$259,836	1	5%	1	16%	
Average Days (days)	80	⇆	0	79	•	-12			

Plex							
	Third Quarter 2018	Last 12 Months	Past 5 years				
Sales	10	27					
Active Listings	19	18					
Median Price	**	**					
Average Price	**	**					
Average Days (days)							



^{**}Insufficient number of transactions to produce reliable statistics





Table 1 - Summary of Centris® Activity

Total Res	sidential		
Third Qua	rter 2018		
Sales	259	•	13%
New Listings	351	•	-18%
Active Listings	430	•	-31%
Volume (in thousands \$)	102,655	•	22%

Last 12 Months						
Sales	1,072	•	12%			
New Listings	1,523	•	-15%			
Active Listings	513	•	-26%			
Volume (in thousands \$)	410,043	•	15%			

Table 3 - Market Conditions by Price Range

Condominium Last 12 Months									
Price Range (\$ thousands)	Inventory (average of the 12 months)	(average of (average of		Market Conditions					
	(I)	(S)	(I)/(S)						
Less than 200	43	7.3	5.9	Seller's					
200 to 249	51	10.4	4.8	Seller's					
250 to 299	67	10.3	6.5	Seller's					
300 to 349	46	7.5	6.1	Seller's					

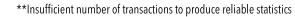


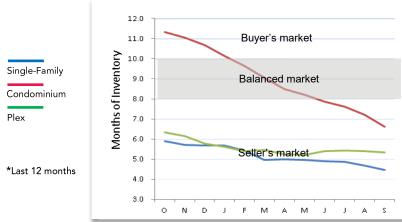
Table 2 - Detailed Centris® Statistics per Property Category

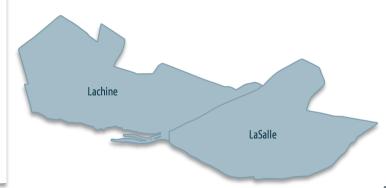
Single-Family									
	Third Qua	rter 201	8	Last 12 N	onths		Past 5	years	
Sales	63	†	15%	265	1	10%			
Active Listings	80	•	-24%	98	•	-20%			
Median Price	\$435,000	1	1%	\$428,000	1	2%	1	19%	
Average Price	\$465,848	†	1%	\$464,101	1	2%	•	25%	
Average Days (days)	75	•	-15	63	•	-18			

Condominium								
	Third Qua	rter 201	18	Last 12	Months		Past 5	years
Sales	127	1	12%	518	1	20%		
Active Listings	211	•	-46%	286	•	-31%		
Median Price	\$280,000	1	5%	\$270,000	1	3%	1	7%
Average Price	\$296,909	1	10%	\$280,704	1	4%	1	7%
Average Days (days)	94	•	-38	96	•	-14		

		P	lex					
	Third Quar	rter 201	8	Last 12 N	lonths		Past 5	years
Sales	69	†	13%	289	†	1%		
Active Listings	139	†	8%	129	•	-17%		
Median Price	\$528,000	†	16%	\$490,000	†	8%	1	20%
Average Price	\$515,923	†	12%	\$490,144	†	7%	1	21%
Average Days (days)	63	•	-28	64	•	-18		







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Table 1 - Summary of Centris® Activity

			
Total Res	idential		
Third Quar	rter 2018		
Sales	357	1	4%
New Listings	444	•	-9%
Active Listings	508	•	-27%
Volume (in thousands \$)	155,296	1	15%

Last 12 M	lonths		
Sales	1,594	1	12%
New Listings	2,101	•	-8%
Active Listings	598	•	-19%
Volume (in thousands \$)	661,229	1	19%

Table 3 - Market Conditions by Price Range

	Co	ndominium		
	Las	t 12 Months		
Price Range (\$ thousands)	Inventory (average of the 12 months)	Months of Inventory	Market Conditions	
	(1)	(S)	(I)/(S)	
Less than 250	66	20.8	3.2	Seller's
250 to 299	106	20.3	5.2	Seller's
300 to 349	58	14.9	3.9	Seller's
350 to 399	45	12.1	3.7	Seller's
400 to 499	76	13.3	5.7	Seller's
500 and more	97	11.8	8.2	Balanced

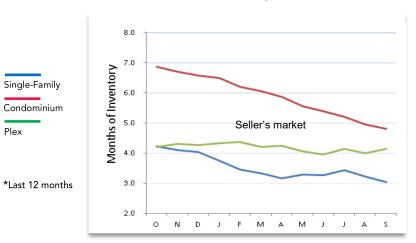


Table 2 - Detailed Centris® Statistics per Property Category

	Single-Family Single-Family								
	Third Qua	rter 201	18	Last 12	Months	•	Past 5	years	
Sales	39	1	11%	157	1	1%			
Active Listings	44	•	-16%	40	•	-33%			
Median Price	\$550,000	•	1%	\$555,000	1	14%	1	39%	
Average Price	\$552,375	•	-1%	\$561,451	1	9%	•	35%	
Average Days (days)	34	•	-25	36	•	-32			

Condominium									
	Third Qua	rter 201	8	Last 12 I	Months		Past 5	years	
Sales	251	1	4%	1,118	†	18%			
Active Listings	348	•	-36%	448	•	-20%			
Median Price	\$349,000	•	16%	\$315,000	1	8%	•	18%	
Average Price	\$386,083	1	14%	\$352,931	1	7%	•	22%	
Average Days (days)	72	•	-3	70	•	-12			

		Р	lex					
	Third Qua	rter 201	8	Last 12 N	onths		Past 5	years
Sales	67	≒	0%	319	•	-2%		
Active Listings	116	1	19%	110	•	-10%		
Median Price	\$525,000	1	2%	\$529,500	•	10%	•	33%
Average Price	\$561,467	1	9%	\$564,002	1	13%	1	36%
Average Days (days)	55	•	-10	56	•	-14		



^{**}Insufficient number of transactions to produce reliable statistics





Table 1 - Summary of Centris® Activity

Total Re	sidential		
Third Qu	arter 2018		
Sales	225	•	-3%
New Listings	283	•	-20%
Active Listings	383	•	-25%
Volume (in thousands \$)	103,848	•	7%

Last 12 Months			
Sales	1,006	•	10%
New Listings	1,353	•	-12%
Active Listings	446	•	-17%
Volume (in thousands \$)	461,590	•	18%

Table 3 - Market Conditions by Price Range

Condominium									
Last 12 Months									
Price Range (\$ thousands)	Inventory (average of the 12 months)	Months of Inventory	Market Conditions						
	(I)	(S)	(I)/(S)						
Less than 250	(I) 60	(S)	(I)/(S) 4.4	Seller's					
Less than 250 250 to 299	.,	. , ,		Seller's Seller's					
	60	13.5	4.4						

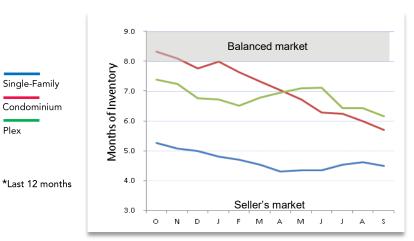


Table 2 - Detailed Centris® Statistics per Property Category

Single-Family								
	Third Quar	ter 20'	18	Last 12	Months	;	Past !	5 years
Sales	69	•	-17%	357	1	6%		
Active Listings	131	•	-1%	134	•	-10%		
Median Price	\$590,000	•	16%	\$563,000	•	9%	•	15%
Average Price	\$641,652	•	8%	\$643,734	•	11%	•	18%
Average Days (days)	69	•	1	62	•	-8		

Condominium								
	Third Qua	rter 201	18	Last 12 M	onths		Past 5	years
Sales	126	•	-3%	550	†	14%		
Active Listings	203	•	-37%	261	•	-22%		
Median Price	\$305,750	1	15%	\$297,500	•	3%	1	11%
Average Price	\$331,923	1	15%	\$317,107	•	5%	1	13%
Average Days (days)	88	•	-22	90	•	-18		

Plex								
	Third Qua	rter 201	18	Last 12 N	Months		Past 5	years
Sales	30	1	50%	99	†	10%		
Active Listings	49	•	-14%	51	•	-9%		
Median Price	\$616,000	1	12%	\$575,000	1	6%	•	12%
Average Price	\$591,733	1	10%	\$579,482	†	4%	•	8%
Average Days (days)	102	•	-15	81	•	-14		



**Insufficient number of transactions to produce reliable statistics





Table 1 - Summary of Centris® Activity

Total Residential						
Third Quarter 2018						
Sales	189	•	15%			
New Listings	310	•	2%			
Active Listings	482	⇆	0%			
Volume (in thousands \$)	85,014	1	16%			

Last 12 Months			
Sales	880	1	12%
New Listings	1,426	•	7%
Active Listings	489	•	-7%
Volume (in thousands \$)	403,037	•	24%

Table 3 - Market Conditions by Price Range

Condominium Last 12 Months								
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions				
	(1)	(S)	(I)/(S)					
	\''/	(0)	(.), (•)					
Less than 200	51	6.0	8.5	Balanced				
Less than 200 200 to 249	.,	• • • • • • • • • • • • • • • • • • • •		Balanced Balanced				
	51	6.0	8.5					

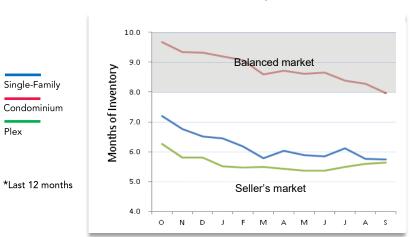


Table 2 - Detailed Centris® Statistics per Property Category

		Single	e-Family				
	Third Qua	rter 201	8	Last 12 Mont	hs	Past 5	years
Sales	55	1	20%	242	19%		
Active Listings	115	1	10%	116	-4%		
Median Price	\$555,000	•	10%	\$536,500	6%	1	21%
Average Price	\$629,353	•	14%	\$607,444	12%	•	24%
Average Days (days)	96	•	-8	82 ♣	-5		

Condominium								
	Third Qua	rter 201	18	Last 12 I	Months		Past 5	years
Sales	88	1	35%	377	1	5%		
Active Listings	241	•	-8%	250	•	-13%		
Median Price	\$245,500	•	-6%	\$255,000	1	11%	1	11%
Average Price	\$258,208	•	-5%	\$267,668	1	6%	1	9%
Average Days (days)	84	•	-30	91	•	-30		

		P	lex					
	Third Qua	rter 201	8	Last 12 N	onths		Past 5	years
Sales	46	•	-13%	261	1	16%		
Active Listings	126	1	9%	123	1	6%		
Median Price	\$576,000	1	7%	\$580,000	1	9%	1	20%
Average Price	\$601,674	•	7%	\$594,345	•	8%	•	18%
Average Days (days)	73	•	-17	63	•	-19		



**Insufficient number of transactions to produce reliable statistics





Table 1 - Summary of Centris® Activity

Total Resider	ntial				
Third Quarter 2018					
Sales	99	•	-18%		
New Listings	171	•	-6%		
Active Listings	203	•	-17%		
Volume (in thousands \$)	57,913	•	-8%		

Last 12	Months		
Sales	556	•	-6%
New Listings	795	•	-8%
Active Listings	211	•	-26%
Volume (in thousands \$)	332,677	•	3%

Table 3 - Market Conditions by Price Range

Single-Family									
Last 12 Months									
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions					
	(I)	(S)	(I)/(S)						
Less than 600	9	3.7	2.5	Seller's					
600 to 800	13	5.4	2.4	Seller's					
800 and more	22	8.0	2.8	Seller's					

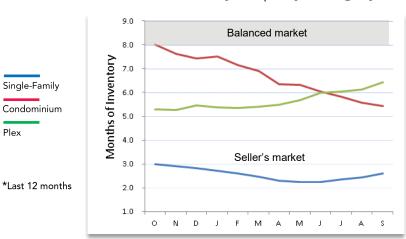
Source: QFREB by the Centris® system	<u> </u>

Table 2 - Detailed Centris® Statistics per Property Category

		Singl	e-Family					
	Third Quar	rter 201	8	Last 12	Months		Past 5	years
Sales	30	•	-35%	205	•	-12%		
Active Listings	54	•	30%	44	•	-29%		
Median Price	\$800,100	•	21%	\$760,000	1	12%	•	26%
Average Price	\$854,040	1	27%	\$845,001	1	19%	1	35%
Average Days (days)	41	•	-16	41	•	-25		

		Condo	ominium					
	Third Qua	rter 201	8	Last 12 N	lonths		Past 5	years
Sales	51	†	6%	261	1	6%		
Active Listings	106	•	-31%	118	•	-32%		
Median Price	\$375,000	†	29%	\$362,500	1	2%	1	9%
Average Price	\$406,537	†	23%	\$390,279	1	5%	1	13%
Average Days (days)	72	•	-17	78	•	-22		

		F	lex					
	Third Quar	rter 201	8	Last 12 I	Months		Past 5	years
Sales	18			90	•	-20%		
Active Listings	43	•	-10%	48	•	-4%		
Median Price	**			\$621,000	1	7%	1	22%
Average Price	**			\$644,215	1	7%	1	19%
Average Days (days)				71	≒	0		



^{**}Insufficient number of transactions to produce reliable statistics

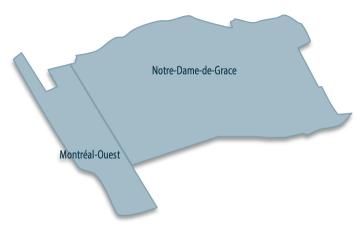




Table 1 - Summary of Centris® Activity

•	_		
Total Re	sidential		
Third Qua	arter 2018		
Sales	189	•	-6%
New Listings	285	•	1%
Active Listings	378	•	-20%
Volume (in thousands \$)	101,074	≒	0%

Last 12 Months	i		
Sales	832	•	16%
New Listings	1,207	•	-6%
Active Listings	408	•	-22%
Volume (in thousands \$)	433,665	•	18%

Table 3 - Market Conditions by Price Range

	Co	ndominium		
	Las	t 12 Months		
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions
	(I)	(S)	(I)/(S)	
Less than 250	(I) 76	(S)	(I)/(S) 7.0	Seller's
Less than 250 250 to 349		. ,		Seller's Seller's
	76	10.8	7.0	

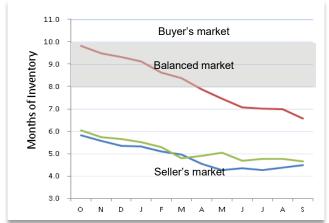


Table 2 - Detailed Centris® Statistics per Property Category

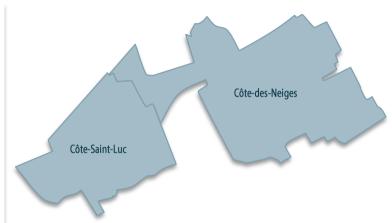
		Singl	e-Family					
	Third Qua	rter 201	8	Last 12 M	Months		Past 5	years
Sales	36	•	-29%	167	•	-10%		
Active Listings	66	•	-18%	62	•	-36%		
Median Price	\$634,000	•	6%	\$670,000	•	11%	•	28%
Average Price	\$755,580	•	11%	\$770,844	•	9%	•	29%
Average Days (days)	55	•	-23	68	•	-23		

		Condo	ominium					
	Third Qua	rter 201	8	Last 12 I	Months		Past 5	years
Sales	130	†	7%	547	1	28%		
Active Listings	269	•	-20%	299	•	-19%		
Median Price	\$340,000	•	-3%	\$330,000	≒	0%	•	12%
Average Price	\$430,690	1	14%	\$403,044	1	3%	1	18%
Average Days (days)	88	•	-18	93	•	-14		

		P	lex					
	Third Qua	rter 201	8	Last 12 N	/lonths		Past 5	years
Sales	23			118	1	13%		
Active Listings	43	•	-17%	46	•	-20%		
Median Price	**			\$652,500	1	2%	1	14%
Average Price	**			\$719,254	•	6%	•	17%
Average Days (days)				78	•	-9		



^{**}Insufficient number of transactions to produce reliable statistics



Single-Family

Condominium

*Last 12 months



Table 1 - Summary of Centris® Activity

Total Res	sidential		
Third Qua	rter 2018		
Sales	141	•	-17%
New Listings	235	•	2%
Active Listings	344	•	-6%
Volume (in thousands \$)	199,705	•	-5%

Last 12 Mo	onths		
Sales	782	•	-11%
New Listings	1,149	•	3%
Active Listings	344	•	-20%
Volume (in thousands \$)	936,691	•	-3%

Table 3 - Market Conditions by Price Range

	Sir	igle-Family		
	Las	t 12 Months		
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions
	(I)	(S)	(I)/(S)	
Less than 800	(I) 4	(S)	(I)/(S) 2.2	Seller's
Less than 800 800 to 999	.,	. ,	.,,,	Seller's Seller's
2000 11.01.1 000	4	1.9	2.2	555.5

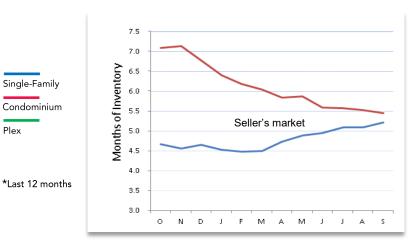


Table 2 - Detailed Centris® Statistics per Property Category

		Single	e-Family					
	Third Qua	rter 201	8	Last 12 N	Months		Past 5	years
Sales	89	•	-7%	426	•	-17%		
Active Listings	201	•	16%	185	•	-12%		
Median Price	\$1,560,000	1	8%	\$1,456,000	†	17%	1	33%
Average Price	\$1,822,194	•	9%	\$1,633,408	1	13%	•	34%
Average Days (days)	82	•	-28	72	•	-34		

Condominium								
	Third Qua	rter 20	18	Last 12	Months		Past	5 years
Sales	47	•	-24%	318	•	-2%		
Active Listings	129	•	-25%	144	•	-26%		
Median Price	\$499,000	•	-2%	\$515,500	•	8%	•	18%
Average Price	\$654,984	•	5%	\$611,170	•	8%	•	17%
Average Days (days)	79	•	-63	79	•	-40		

Plex							
	Third Quarter 2018	Last 12 M	Months		Past 5	years	
Sales	5	38	•	-7%			
Active Listings	14	15					
Median Price	**	\$1,220,000	1	28%	1	28%	
Average Price	**	\$1,223,868	1	23%	1	32%	
Average Days (days)		55	•	-41			



**Insufficient number of transactions to produce reliable statistics

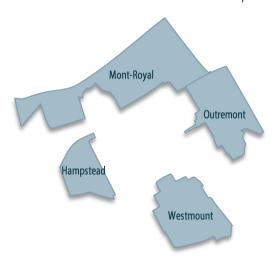




Table 1 - Summary of Centris® Activity

_			
Total Resider	ntial		
Third Quarter	2018		
Sales	85	•	-16%
New Listings	118	•	-18%
Active Listings	151	•	-33%
Volume (in thousands \$)	50,506	•	-7%

Last 12 Mont	hs		
Sales	367	•	-14%
New Listings	519	•	-18%
Active Listings	177	•	-33%
Volume (in thousands \$)	211,183	•	-5%

Table 3 - Market Conditions by Price Range

Condominium								
Last 12 Months								
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions				
	(I)	(S)	(I)/(S)					
Less than 300	(I) 17	(S)	(I)/(S) 4.5	Seller's				
Less than 300 300 to 399	.,	` ,		Seller's Seller's				
	17	3.8	4.5					



Table 2 - Detailed Centris® Statistics per Property Category

Single-Family							
	Third Quarter 2018	Last 12 M	Months		Past 5	years	
Sales	16	64	•	-21%			
Active Listings	26	22					
Median Price	**	\$922,000	•	11%	1	30%	
Average Price	**	\$1,026,469	•	7%	1	30%	
Average Days (days)		55	•	-14			

Condominium								
	Third Quar	rter 20	18	Last 12	Months	5	Past 5	years
Sales	69	•	-17%	303	•	-12%		
Active Listings	125	•	-39%	155	•	-35%		
Median Price	\$390,000	•	5%	\$395,000	1	7%	1	5%
Average Price	\$473,697	•	9%	\$480,161	1	14%	1	11%
Average Days (days)	85	•	-14	92	•	-39		

Plex							
	Third Quarter 2018	Last 12 Months	Past 5 years				
Sales	0	0					
Active Listings	0	0					
Median Price	**	**					
Average Price	**	**					
Average Days (days)							



^{**}Insufficient number of transactions to produce reliable statistics





Table 1 - Summary of Centris® Activity

-	-		
Total Res	idential		
Third Qua	rter 2018		
Sales	417	•	5%
New Listings	621	•	-10%
Active Listings	1,034	•	-19%
Volume (in thousands \$)	213,385	•	18%

Last 12	Months		
Sales	1.736	•	6%
New Listings	2,759	•	-11%
Active Listings	1,138	•	-21%
Volume (in thousands \$)	895,720	•	21%

Table 3 - Market Conditions by Price Range

Condominium								
Last 12 Months								
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions				
	(1)	(S)	(I)/(S)					
Less than 250	84	20.0	4.2	Seller's				
250 to 299	96	16.8	5.7	Seller's				
300 to 349	84	17.3	4.9	Seller's				
350 to 399	114	18.5	6.2	Seller's				
400 to 499	167	21.5	7.8	Seller's				
500 to 699	204	20.6	9.9	Balanced				
700 and more	295	16.7	17.7	Buyer's				

Source: QFREB by the Centris® system

Table 2 - Detailed Centris® Statistics per Property Category

		Single	e-Family					
	Third Quai	ter 201	8	Last 12 I	Months		Past 5	years
Sales	19			76	†	6%		
Active Listings	56	•	-18%	57	•	-11%		
Median Price	**			\$944,500	•	33%	•	51%
Average Price	**			\$1,176,828	•	14%	•	52%
Average Days (days)				108	•	-9		

		Condo	ominium					
	Third Qua	rter 201	8	Last 12 N	onths		Past 5	years
Sales	389	1	7%	1,576	1	7%		
Active Listings	942	•	-19%	1,044	•	-21%		
Median Price	\$398,500	†	16%	\$380,000	1	11%	1	23%
Average Price	\$473,908	†	14%	\$478,524	1	13%	1	28%
Average Days (days)	103	•	-7	103	•	-13		

		F	Plex					
	Third Qua	rter 201	8	Last 12 M	Months		Past 5	years
Sales	9			84	•	-6%		
Active Listings	37	•	-18%	37	•	-37%		
Median Price	**			\$558,750	1	7%	1	41%
Average Price	**			\$637,655	•	15%	•	37%
Average Days (days)				89	•	-1		

Evolution of Market Conditions by Property Category*



**Insufficient number of transactions to produce reliable statistics



Condominium

*Last 12 months



Table 1 - Summary of Centris® Activity

Total Res	idential		
Third Qua	rter 2018		
Sales	233	1	8%
New Listings	308	•	-13%
Active Listings	343	•	-33%
Volume (in thousands \$)	126,664	1	21%

Last 12 Montl	hs		
Sales	1,145	•	11%
New Listings	1,532	•	-9%
Active Listings	412	•	-33%
Volume (in thousands \$)	600,276	•	23%

Table 3 - Market Conditions by Price Range

Condominium								
	Last 12 Months							
Price Range (\$ thousands)	Inventory Sales (average of the 12 months) the 12 months)		Months of Inventory	Market Conditions				
	(I)	(S)	(I)/(S)					
Less than 250	38	9.8	3.9	Seller's				
250 to 299	43	9.4	4.6	Seller's				
300 to 349	49	11.2	4.4	Seller's				
350 to 399	37	10.3	3.6	Seller's				
400 to 499	60	17.8	3.4	Seller's				
500 and more	79	14.1	5.6	Seller's				



Table 2 - Detailed Centris® Statistics per Property Category

	Single-Family					
	Third Quarter 2018	Last 12 N	lonths		Past 5	years
Sales	12	70	+	-20%		
Active Listings	21	27				
Median Price	**	\$980,750	†	32%	†	46%
Average Price	**	\$986,769	†	25%	†	42%
Average Days (days)		74	•	-1		

		Condo	ominium				
	Third Qua	rter 201	8	Last 12 Mo	onths	Past 5	years
Sales	169	†	5%	869	1 13%		
Active Listings	247	•	-38%	306	-36%		
Median Price	\$384,200	1	12%	\$379,500	1 3%	1	17%
Average Price	\$396,135	1	6%	\$402,880	1 10%	•	16%
Average Days (days)	68	•	-31	72	♣ -21		

		P	lex					
	Third Qua	rter 201	8	Last 12 M	onths		Past 5	years
Sales	52	1	53%	206	1	18%		
Active Listings	76	•	-15%	79	•	-19%		
Median Price	\$845,000	†	11%	\$843,000	•	14%	1	34%
Average Price	\$902,690	1	14%	\$881,079	•	14%	•	32%
Average Days (days)	62	•	-18	67	•	-18		



^{**}Insufficient number of transactions to produce reliable statistics





Table 1 - Summary of Centris® Activity

Total Res	sidential					
Third Quarter 2018						
Sales	265	1	11%			
New Listings	377	•	13%			
Active Listings	393	•	-12%			
Volume (in thousands \$)	126,641	•	16%			

Last 12 M	Months		
Sales	1,127	1	1%
New Listings	1,594	•	-3%
Active Listings	427	•	-22%
Volume (in thousands \$)	517,469	•	8%

Table 3 - Market Conditions by Price Range

Condominium							
Last 12 Months							
Price Range (\$ thousands)	•		Months of Inventory	Market Conditions			
	(I)	(S)	(I)/(S)				
Less than 250	65	12.4	5.2	Seller's			
250 to 299	54	9.8	5.5	Seller's			
300 to 349	46	12.0	3.8	Seller's			
350 to 399	45	9.2	4.9	Seller's			
400 to 499	36	7.9	4.5	Seller's			
500 and more	34	5.8	5.8	Seller's			

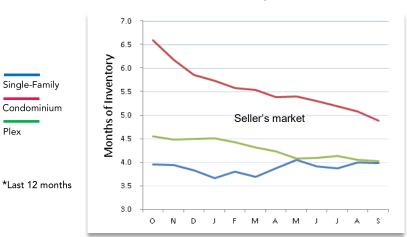


Table 2 - Detailed Centris® Statistics per Property Category

	Single-Family	,			
	Third Quarter 2018	Last 12 N	Months	Past 5	5 years
Sales	23	85	↓ -7%		
Active Listings	29	28			
Median Price	**	\$597,000	1 1%	1	49%
Average Price	**	\$649,426	1 4%	•	41%
Average Days (days)		46	♣ -7		

		Condo	ominium					
	Third Qua	rter 201	8	Last 12 N	onths		Past 5	years
Sales	158	†	17%	685	1	3%		
Active Listings	251	•	-18%	279	•	-26%		
Median Price	\$339,950	1	10%	\$325,000	1	7%	•	15%
Average Price	\$361,480	•	10%	\$344,484	1	5%	•	15%
Average Days (days)	106	•	14	79	•	-16		

		Р	lex					
	Third Qua	rter 201	8	Last 12 M	Months		Past 5	years
Sales	84	•	-1%	357	≒	0%		
Active Listings	113	•	-7%	120	•	-14%		
Median Price	\$632,500	•	6%	\$615,000	•	9%	1	28%
Average Price	\$657,442	1	9%	\$633,882	1	9%	1	25%
Average Days (days)	67	1	3	54	•	-11		



^{**}Insufficient number of transactions to produce reliable statistics





Table 1 - Summary of Centris® Activity

-	-						
Total Residential							
Third Qua	rter 2018						
Sales	156	1	13%				
New Listings	214	•	-17%				
Active Listings	302	•	-25%				
Volume (in thousands \$)	67,238	•	21%				

Last 12 Months			
Sales	795	•	5%
New Listings	1,096	•	-17%
Active Listings	359	•	-24%
Volume (in thousands \$)	347,270	•	15%

Table 3 - Market Conditions by Price Range

Condominium										
Last 12 Months										
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions						
	(I)	(S)	(I)/(S)							
Less than 200	(I) 38	(S) 4.6	(I)/(S) 8.2	Balanced						
Less than 200 200 to 249		. , ,		Balanced Seller's						
	38	4.6	8.2							

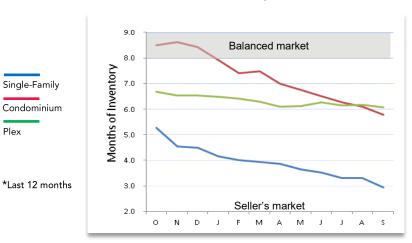
Source: QFREB by the Centris® system	<u>-</u>	

Table 2 - Detailed Centris® Statistics per Property Category

	Sin	gle-Family					
	Third Quarter 2	018	Last 12 M	Months		Past 5	years
Sales	27		139	†	56%		
Active Listings	31 ♣	-20%	34	•	-16%		
Median Price	**		\$410,000	†	15%	1	34%
Average Price	**		\$453,848	†	18%	1	35%
Average Days (days)			59	•	-16		

		Condo	ominium					
	Third Qua	rter 201	8	Last 12 M	Months		Past 5	years
Sales	56	•	-7%	299	•	-4%		
Active Listings	104	•	-44%	144	•	-37%		
Median Price	\$263,750	•	-5%	\$280,000	†	1%	1	17%
Average Price	\$294,055	1	3%	\$308,709	†	5%	1	21%
Average Days (days)	77	•	-5	79	•	-18		

		Р	lex					
	Third Qua	rter 201	8	Last 12 I	Months		Past 5	years
Sales	73	†	9%	357	\$	0%		
Active Listings	167	•	-6%	181	•	-11%		
Median Price	\$482,000	†	3%	\$510,000	1	11%	1	21%
Average Price	\$523,685	†	4%	\$537,482	1	10%	1	20%
Average Days (days)	68	•	-16	70	•	-13		



^{**}Insufficient number of transactions to produce reliable statistics





Table 1 - Summary of Centris® Activity

Total Reside	ential		
Third Quarte	r 2018		
Sales	259	•	2%
New Listings	366	•	-15%
Active Listings	456	•	-28%
Volume (in thousands \$)	96,357	•	12%

Last 12 Months					
Sales	1,296	1	10%		
New Listings	1,781	•	-12%		
Active Listings	551	•	-26%		
Volume (in thousands \$)	451,597	1	15%		

Table 3 - Market Conditions by Price Range

Last 12 Months								
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions				
	(1)	(S)	(I)/(S)					
Less than 200	93	13.3	7.0	Seller's				
200 to 249	89	19.2	4.7	Seller's				
200 to 249 250 to 299	89 74	19.2 15.6	4.7 4.7	Seller's Seller's				

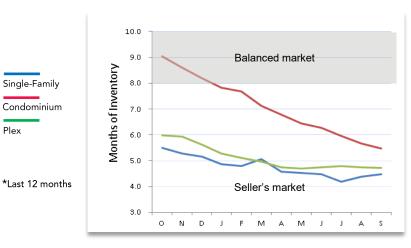
Source: QFREB by the Centris® system	_	

Table 2 - Detailed Centris® Statistics per Property Category

Single-Family								
	Third Qua	rter 201	8	Last 12 N	/lonths		Past 5	years
Sales	37	•	-18%	179	•	-11%		
Active Listings	63	•	-16%	67	•	-25%		
Median Price	\$417,000	1	16%	\$375,000	1	7%	•	19%
Average Price	\$419,053	1	19%	\$385,678	•	9%	•	19%
Average Days (days)	86	•	17	71	•	-1		

Condominium								
	Third Qua	rter 20	18	Last 12	Months		Past 5	years
Sales	130	•	9%	703	1	20%		
Active Listings	237	•	-41%	321	•	-29%		
Median Price	\$245,000	•	9%	\$239,000	1	5%	•	10%
Average Price	\$261,457	•	10%	\$250,202	1	4%	•	11%
Average Days (days)	72	•	-29	92	•	-16		

Plex								
	Third Qua	rter 2018	В	Last 12 N	<i>l</i> lonths		Past 5	years
Sales	92	1	2%	414	1	5%		
Active Listings	157	1	1%	163	•	-19%		
Median Price	\$489,000	1	5%	\$490,000	†	9%	1	20%
Average Price	\$512,219	1	9%	\$500,359	†	8%	1	20%
Average Days (days)	65	•	-6	67	•	-10		



^{**}Insufficient number of transactions to produce reliable statistics





Table 1 - Summary of Centris® Activity

Total Reside	ntial		
Third Quarter	2018		
Sales	167	•	31%
New Listings	206	•	-5%
Active Listings	281	•	-15%
Volume (in thousands \$)	68,789	1	34%

Last 12 Months							
Sales	705	•	13%				
New Listings	986	•	1%				
Active Listings	335	•	-12%				
Volume (in thousands \$)	279,469	1	13%				

Table 3 - Market Conditions by Price Range

Condominium									
	Last 12 Months								
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions					
	(I)	(S)	(I)/(S)						
Less than 200	37	8.1	4.6	Seller's					
200 to 249				0 " 1					
200 10 249	51	8.7	5.8	Seller's					
250 to 299	51 34	8. <i>7</i> 4.1	5.8 8.2	Seller's Balanced					



Table 2 - Detailed Centris® Statistics per Property Category

Single-Family								
	Third Qua	rter 201	8	Last 12 M	Months		Past 5	years
Sales	38	•	-7%	178	≒	0%		
Active Listings	55	•	-28%	71	•	-23%		
Median Price	\$418,000	•	9%	\$399,500	1	2%	†	9%
Average Price	\$438,618	•	6%	\$432,303	1	5%	•	6%
Average Days (days)	69	•	-13	86	•	-20		

Condominium								
	Third Qua	rter 201	8	Last 12 N	Months		Past 5	years
Sales	77	1	64%	320	1	29%		
Active Listings	132	•	-27%	174	•	-14%		
Median Price	\$232,000	1	3%	\$228,000	≒	0%	†	1%
Average Price	\$260,592	1	11%	\$245,728	1	4%	†	3%
Average Days (days)	126	•	38	108	•	14		

Plex								
	Third Qua	rter 201	8	Last 12 N	<i>l</i> lonths		Past 5	years
Sales	52	†	33%	207	1	5%		
Active Listings	94	•	27%	90	1	6%		
Median Price	\$576,250	•	1%	\$575,000	1	4%	1	11%
Average Price	\$616,460	†	4%	\$598,486	1	3%	1	11%
Average Days (days)	54	1	2	57	•	-14		



^{**}Insufficient number of transactions to produce reliable statistics





Table 1 - Summary of Centris® Activity

Total Res	sidential		
Third Qua	rter 2018		
Sales	77	•	15%
New Listings	154	•	1%
Active Listings	301	1	12%
Volume (in thousands \$)	27,576	1	21%

Last 12 Months						
Sales	360	•	-2%			
New Listings	708	≒	0%			
Active Listings	313	•	-3%			
Volume (in thousands \$)	123,574	•	2%			

Table 3 - Market Conditions by Price Range

Single-Family Last 12 Months								
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions				
	(I)	(S)	(I)/(S)					
Less than 300	27	5.1	5.3	Seller's				
300 and more	62	5.4	11.5	Buyer's				



Table 2 - Detailed Centris® Statistics per Property Category

		Single	-Family					
	Third Quai	ter 201	8	Last 12 M	Months		Past 5	years
Sales	23			126	•	-14%		
Active Listings	81	≒	0%	90	•	-5%		
Median Price	**			\$304,000	1	15%	1	11%
Average Price	**			\$313,219	1	6%	1	9%
Average Days (days)				93	•	-10		

		Condo	ominium					
	Third Qua	rter 201	8	Last 12 I	Months		Past 5	years
Sales	14			66	1	16%		
Active Listings	78	•	16%	85	•	-4%		
Median Price	**			\$218,000	•	5%	•	-3%
Average Price	**			\$224,520	•	2%	•	-6%
Average Days (days)				117	•	12		

		Р	lex					
	Third Qua	rter 201	8	Last 12 N	lonths		Past 5	years
Sales	40	1	18%	168	1	1%		
Active Listings	142	1	17%	138	•	-1%		
Median Price	\$427,500	†	5%	\$400,000	1	5%	1	8%
Average Price	\$429,913	1	8%	\$412,444	1	6%	•	11%
Average Days (days)	120	1	28	105	1	3		



^{**}Insufficient number of transactions to produce reliable statistics





Table 1 - Summary of Centris® Activity

	-		
Total Resi	dential		
Third Quart	er 2018		
Sales	217	1	4%
New Listings	371	•	-8%
Active Listings	595	•	-20%
Volume (in thousands \$)	65,634	•	15%

Last 12 Months						
Sales	1,123	1	9%			
New Listings	1,789	•	-7%			
Active Listings	733	•	-15%			
Volume (in thousands \$)	323,910	•	14%			

Table 3 - Market Conditions by Price Range

Single-Family Last 12 Months							
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions			
	(I)	(S)	(I)/(S)				
Less than 250	43	12.6	3.4	Seller's			
250 to 299	67	14.7	4.6	Seller's			
300 to 349	83	13.3	6.2	Seller's			
350 to 399	61	8.0	7.7	Seller's			



Table 2 - Detailed Centris® Statistics per Property Category

		Single	e-Family					
	Third Qua	rter 201	8	Last 12 M	Months		Past 5	years
Sales	142	†	12%	684	†	9%		
Active Listings	310	•	-14%	378	•	-11%		
Median Price	\$318,500	1	10%	\$305,000	1	6%	1	9%
Average Price	\$343,211	1	13%	\$321,024	1	5%	1	12%
Average Days (days)	85	•	-18	87	•	-6		

		Cond	ominium					
	Third Qua	rter 201	8	Last 12 N	l onths		Past 5	years
Sales	62	•	-2%	347	1	16%		
Active Listings	229	•	-26%	291	•	-19%		
Median Price	\$177,000	1	2%	\$178,000	1	2%	1	1%
Average Price	\$187,410	•	3%	\$188,520	•	6%	1	4%
Average Days (days)	106	•	-9	120	•	-1		

		P	lex					
	Third Quar	rter 201	8	Last 12 N	/lonths		Past 5	years
Sales	13			92	•	-7%		
Active Listings	56	•	-22%	65	•	-13%		
Median Price	**			\$390,000	†	3%	1	10%
Average Price	**			\$422,972	†	7%	1	11%
Average Days (days)				102	•	-3		



**Insufficient number of transactions to produce reliable statistics

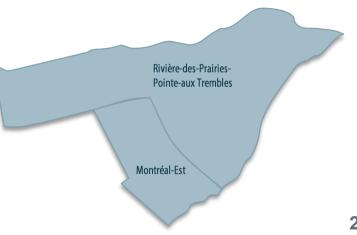




Table 1 - Summary of Centris® Activity

Total Res	idential		
Third Quai	ter 2018		
Sales	915	•	5%
New Listings	1,564	•	-2%
Active Listings	2,330	•	-14%
Volume (in thousands \$)	321,524	•	10%

Last 12	Months		
			•0/
Sales	4,606	1	6%
New Listings	7,208	•	-3%
Active Listings	2,609	•	-14%
Volume (in thousands \$)	1,555,937	1	10%

Table 3 - Market Conditions by Price Range

Single-Family								
Last 12 Months								
Price Range (\$ thousands)	Months of Inventory	Market Conditions						
	(I)	(S)	(I)/(S)					
Less than 250	149	38.3	3.9	Seller's				
250 to 299	190	53.9	3.5	Seller's				
300 to 349	223	53.5	4.2	Seller's				
350 to 399	196	37.8	5.2	Seller's				
400 to 499	252	39.3	6.4	Seller's				
500 and more	375	31.1	12.1	Buyer's				

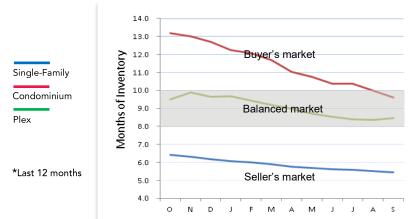


Table 2 - Detailed Centris® Statistics per Property Category

Single-Family								
	Third Qua	rter 201	18	Last 12 M	Months		Past 5	years
Sales	601	1	3%	3,048	≒	0%		
Active Listings	1,249	•	-10%	1,385	•	-16%		
Median Price	340,000 \$	1	6 %	\$325,000	1	3%	1	14%
Average Price	\$378,240	1	5%	\$363,070	1	4%	1	15%
Average Days (days)	69	•	-9	74	•	-8		

Condominium								
	Third Qua	rter 201	8	Last 12 N	l lonths		Past 5	years
Sales	262	1	13%	1,296	1	22%		
Active Listings	912	•	-20%	1,038	•	-13%		
Median Price	240,000 \$	•	2 %	\$228,000	1	4%	1	9%
Average Price	\$255,023	•	2%	\$252,819	1	7%	1	13%
Average Days (days)	107	•	-19	116	•	-1		

Plex								
	Third Quai	rter 201	8	Last 12 N	l onths		Past 5	years
Sales	52	•	-9%	262	1	7%		
Active Listings	168	•	-10%	185	•	-2%		
Median Price	552,500 \$	1	33 %	\$477,500	†	7%	•	17%
Average Price	\$556,894	1	27%	\$487,874	1	5%	•	17%
Average Days (days)	92	•	-8	83	•	-11		





^{**}Insufficient number of transactions to produce reliable statistics



Table 1 - Summary of Centris® Activity

	-		
Total Re	sidential		
Third Qua	arter 2018		
Sales	322	•	6%
New Listings	573	•	-5%
Active Listings	921	•	-15%
Volume (in thousands \$)	109,131	1	14%

Last 12 Months						
Sales	1,655	•	11%			
New Listings	2,681	•	-3%			
Active Listings	1,033	•	-13%			
Volume (in thousands \$)	542,970	1	17%			

Table 3 - Market Conditions by Price Range

Single-Family Last 12 Months								
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions				
	(I)	(S)	(I)/(S)					
Less than 250	17	4.9	3.4	Seller's				
250 to 299	37	11.0	3.4	Seller's				
300 to 349	65	16.1	4.0	Seller's				
350 to 399	58	11.5	5.1	Seller's				
400 and more	111	15.4	7.2	Seller's				



Table 2 - Detailed Centris® Statistics per Property Category

Single-Family								
	Third Qua	rter 201	8	Last 12 N	Months		Past 5	years
Sales	136	†	5%	707	†	3%		
Active Listings	251	•	-11%	289	•	-12%		
Median Price	\$355,000	•	14%	\$340,000	•	8%	1	16%
Average Price	\$375,591	•	10%	\$364,110	•	9%	1	16%
Average Days (days)	66	•	-18	71	•	-5		

Condominium								
	Third Qua	rter 201	18	Last 12 N	lonths		Past 5	years
Sales	157	1	14%	779	1	21%		
Active Listings	575	•	-19%	643	•	-14%		
Median Price	\$249,950	1	10%	\$237,000	1	8%	1	11%
Average Price	\$274,200	1	5%	\$261,735	1	8%	1	13%
Average Days (days)	105	•	-25	119	1	3		

Plex								
	Third Qua	rter 201	18	Last 12	Months		Past 5	years
Sales	29			169	†	1%		
Active Listings	94	•	-5%	100	•	-7%		
Median Price	**			\$480,000	•	4%	1	13%
Average Price	**			\$486,247	•	3%	1	14%
Average Days (days)				77	•	-15		



**Insufficient number of transactions to produce reliable statistics

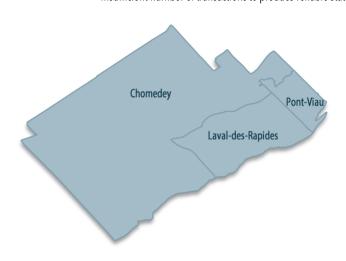




Table 1 - Summary of Centris® Activity

Total Re	sidential		
Third Qua	arter 2018		
Sales	78	•	-9%
New Listings	198	•	8%
Active Listings	333	•	18%
Volume (in thousands \$)	38,903	≒	0%

Last 12 Months						
Sales	403	•	-5%			
New Listings	792	•	10%			
Active Listings	314	•	1%			
Volume (in thousands \$)	185,700	≒	0%			

Table 3 - Market Conditions by Price Range

Single-Family Last 12 Months								
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions				
	(I)	(S)	(I)/(S)					
Less than 350	26	7.5	3.4	Seller's				
350 to 449	53	8.9	6.0	Seller's				
450 and more	135	9.6	14.1	Buyer's				

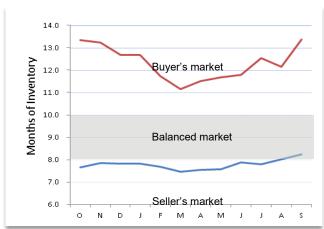


Table 2 - Detailed Centris® Statistics per Property Category

Single-Family										
	Third Quar	rter 201	8	Last 12 N	lonths		Past 5	years		
Sales	61	•	-8%	312	•	-11%				
Active Listings	227	•	12%	214	•	-8%				
Median Price	\$435,000	•	5%	\$409,250	1	2%	1	12%		
Average Price	\$545,389	•	10%	\$487,413	1	4%	1	18%		
Average Days (days)	73	•	-17	80	•	-17				

Condominium								
	Third Quar	ter 201	8	Last 12 I	Months		Past 5	years
Sales	13			81	1	25%		
Active Listings	97	•	31%	90	1	27%		
Median Price	**			\$256,500	1	7%	1	12%
Average Price	**			\$354,424	1	22%	1	56%
Average Days (days)				126	1	20		

Plex								
	Third Quarter 2018	Last 12 Months	Past 5 years					
Sales	4	10						
Active Listings	9	9						
Median Price	**	**						
Average Price	**	**						
Average Days (days)								





Condominium

*Last 12 months

^{**}Insufficient number of transactions to produce reliable statistics



Table 1 - Summary of Centris® Activity

Total Resid	lential		
Third Quarte	er 2018		
Sales	206	•	7%
New Listings	301	•	-8%
Active Listings	408	•	-19%
Volume (in thousands \$)	74,438	1	15%

Last 12 Months						
Sales	1,069	1	6%			
New Listings	1,497	•	-6%			
Active Listings	474	•	-22%			
Volume (in thousands \$)	358,854	•	10%			

Table 3 - Market Conditions by Price Range

Last 12 Months									
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions					
	(I)	(S)	(I)/(S)						
Less than 250	32	8.4	3.8	Seller's					
250 to 299	47	16.1	2.9	Seller's					
300 to 349	62	14.3	4.3	Seller's					
350 to 399	53	10.9	4.8	Seller's					
400 to 449	30	7.6	3.9	Seller's					
450 and more	114	12.9	8.8	Balanced					



Table 2 - Detailed Centris® Statistics per Property Category

Single-Family									
	Third Qua	rter 201	8	Last 12 N	<i>l</i> lonths		Past 5	years	
Sales	159	†	5%	843	1	4%			
Active Listings	283	•	-18%	337	•	-21%			
Median Price	\$352,250	•	9%	\$333,500	1	3%	•	16%	
Average Price	\$380,740	•	7%	\$357,503	1	4%	•	16%	
Average Days (days)	67	•	-13	70	•	-9			

Condominium									
	Third Qua	rter 201	8	Last 12 N	lonths		Past 5	years	
Sales	39	1	15%	194	1	17%			
Active Listings	96	•	-23%	110	•	-27%			
Median Price	\$218,000	1	1%	\$210,000	1	5%	1	5%	
Average Price	\$230,613	1	7%	\$214,403	1	6%	1	6%	
Average Days (days)	110	•	-44	109	•	-19			

Plex								
	Third Quarter 2018	Last 12 M	Months		Past 5	years		
Sales	8	32	1	3%				
Active Listings	28	27						
Median Price	**	\$574,000	•	3%	•	37%		
Average Price	**	\$548,809	•	7%	•	29%		
Average Days (days)		101	1	13				



^{**}Insufficient number of transactions to produce reliable statistics





Table 1 - Summary of Centris® Activity

Total Resi	dential		
Third Quar	ter 2018		
Sales	95	•	1%
New Listings	142	1	12%
Active Listings	202	•	-28%
Volume (in thousands \$)	35,243	•	-2%

Last 12 Months					
Sales	436	1	7%		
New Listings	657	•	-8%		
Active Listings	244	•	-22%		
Volume (in thousands \$)	166,134	•	9%		

Table 3 - Market Conditions by Price Range

Single-Family Last 12 Months							
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions			
	(I)	(S)	(I)/(S)				
Less than 350	35	11.4	3.1	Seller's			
350 to 449	36	7.8	4.6	Seller's			
450 and more	87	8.3	10.4	Buyer's			

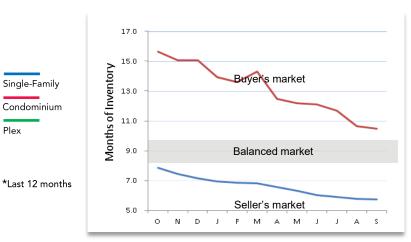
Source: QFREB by the Centris® system	

Table 2 - Detailed Centris® Statistics per Property Category

		Singl	e-Family					
	Third Qua	rter 201	18	Last 12 N	l lonths		Past 5	years
Sales	68	•	-6%	331	1	1%		
Active Listings	136	•	-24%	158	•	-26%		
Median Price	\$382,500	1	5%	\$369,900	1	3%	1	14%
Average Price	\$397,600	•	-7%	\$410,192	•	2%	•	8%
Average Days (days)	93	1	12	89	1	4		

		Cond	ominium					
	Third Quar	ter 201	8	Last 12	Months		Past 5	years
Sales	23			92	•	23%		
Active Listings	64	•	-34%	80	•	-17%		
Median Price	**			\$240,350	•	-4%	1	9%
Average Price	**			\$238,037	•	-5%	1	9%
Average Days (days)				100	•	-22		

Plex					
	Third Quarter 2018	Last 12 Months	Past 5 years		
Sales	4	13			
Active Listings	3	6			
Median Price	**	**			
Average Price	**	**			
Average Days (days)					



^{**}Insufficient number of transactions to produce reliable statistics





Table 1 - Summary of Centris® Activity

	_		
Total Resi	idential		
Third Quar	ter 2018		
Sales	146	1	7%
New Listings	231	≒	0%
Active Listings	299	•	-12%
Volume (in thousands \$)	43,836	1	15%

Last 12 Months					
Sales	690	≒	0%		
New Listings	1,045	•	-3%		
Active Listings	341	•	-10%		
Volume (in thousands \$)	204,544	•	5%		

Table 3 - Market Conditions by Price Range

Single-Family Last 12 Months							
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions			
	(I)	(S)	(I)/(S)				
Less than 200	28	4.8	5.9	Seller's			
200 to 249	37	9.0	4.1	Seller's			
250 to 299	53	12.8	4.1	Seller's			
300 to 399	65	13.0	5.0	Seller's			
400 and more	68	8.2	8.3	Balanced			



Table 2 - Detailed Centris® Statistics per Property Category

		Single	-Family					
	Third Qua	rter 201	8	Last 12 N	l lonths		Past 5	years
Sales	121	1	4%	573	•	-4%		
Active Listings	233	≒	0%	251	•	-11%		
Median Price	\$288,000	≒	0%	\$291,750	1	6%	•	14%
Average Price	\$317,059	1	7%	\$313,732	1	6%	•	15%
Average Days (days)	70	•	5	69	•	-10		

Condominium						
	Third Quarter 2018		Last 12 Months		Past 5	years
Sales	22		105 ★	42%		
Active Listings	50 ♣	-44%	73 ♣	-11%		
Median Price	**		\$215,000	-1%	†	2%
Average Price	**		\$214,356 ★	1%	†	2%
Average Days (days)			102 ♣	-3		

Plex					
	Third Quarter 2018	Last 12 Months	Past 5 years		
Sales	3	12			
Active Listings	16	17			
Median Price	**	**			
Average Price	**	**			
Average Days (days)					

Single-Family



^{**}Insufficient number of transactions to produce reliable statistics





Table 1 - Summary of Centris® Activity

Total Reside	ntial		
Third Quarter	2018		
Sales	68	1	13%
New Listings	119	•	-6%
Active Listings	167	•	-21%
Volume (in thousands \$)	19,974	1	17%

Last 12 Months			
Sales	353	1	10%
New Listings	536	•	-7%
Active Listings	203	•	-14%
Volume (in thousands \$)	97,736	•	8%

Table 3 - Market Conditions by Price Range

Single-Family Last 12 Months								
Price Range Inventory (\$ thousands) (average of the 12 months)		Sales (average of the 12 months)	Months of Inventory	Market Conditions				
	(I)	(S)	(I)/(S)					
Less than 250	26	8.3	3.2	Seller's				
250 to 299	35	7.9	4.4	Seller's				
300 and more	75	7.3	10.4	Buyer's				

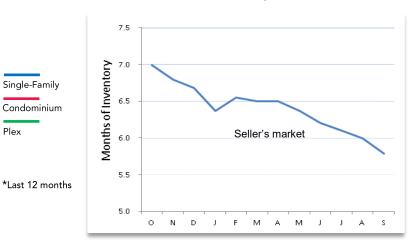
Source: QFREB by the Centris® system	<u> </u>

Table 2 - Detailed Centris® Statistics per Property Category

		Singl	e-Family					
	Third Qua	rter 20	18	Last 12 N	/lonths		Past 5	years
Sales	56	1	19%	282	1	5%		
Active Listings	120	•	-15%	136	•	-16%		
Median Price	\$265,000	1	6%	\$269,250	†	4%	†	9%
Average Price	\$299,864	1	3%	\$281,733	≒	0%	†	9%
Average Days (days)	51	•	-17	75	•	-11		

Condominium							
	Third Quarter 20	18	Last 12	Months		Past	5 years
Sales	8		45	1	32%		
Active Listings	30 ♣	-32%	41	•	-18%		
Median Price	**		\$179,000	•	-6%	•	-16%
Average Price	**		\$203,811	•	-5%	•	-13%
Average Days (days)			152	1	23		

Plex						
	Third Quarter 2018	Last 12 Months	Past 5 years			
Sales	4	26				
Active Listings	17	26				
Median Price	**	**				
Average Price	**	**				
Average Days (days)						



**Insufficient number of transactions to produce reliable statistics



Condominium



Table 1 - Summary of Centris® Activity

-	_		
Total Res	sidential		
Third Qua	arter 2018		
Sales	1,907	•	1%
New Listings	3,306	•	-6%
Active Listings	5,425	•	-16%
Volume (in thousands \$)	537,879	1	2%

Last 12 Months						
Sales	9,788	1	3%			
New Listings	15,202	•	-6%			
Active Listings	6,192	•	-13%			
Volume (in thousands \$)	2,692,708	•	5%			

Table 3 - Market Conditions by Price Range

Last 12 Months									
Price Range (\$ thousands)	Inventory Sales (average of the 12 months) the 12 months)		Months of Inventory	Market Conditions					
	(1)	(S)	(I)/(S)						
Less than 200	574	106.6	5.4	Seller's					
200 to 249	763	160.1	4.8	Seller's					
250 to 299	811	142.6	5.7	Seller's					
300 to 399	1,000	145.0	6.9	Seller's					
400 to 499	486	43.8	11.1	Buyer's					
500 and more	641	32.6	19.7	Buyer's					

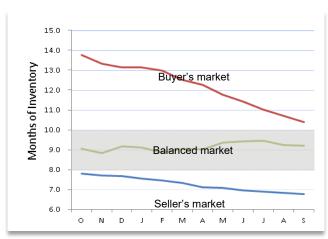


Table 2 - Detailed Centris® Statistics per Property Category

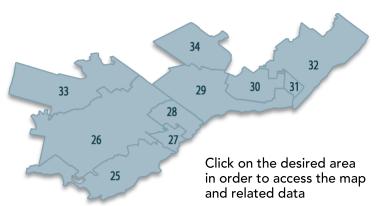
		Single	e-Family					
	Third Qua	rter 201	8	Last 12 I	Months		Past 5	years
Sales	1,417	•	-4%	7,568	1	1%		
Active Listings	3,728	•	-14%	4,275	•	-13%		
Median Price	265,000 \$	•	1 %	\$265,000	1	3%	•	13%
Average Price	\$300,905	•	3%	\$290,037	•	3%	•	13%
Average Days (days)	91	•	-9	90	•	-8		

Condominium								
	Third Qua	rter 201	18	Last 12 N	/lonths		Past 5	years
Sales	399	1	22%	1,818	1	17%		
Active Listings	1,365	•	-21%	1,574	•	-14%		
Median Price	180,000 \$	•	-1 %	\$179,900	†	3%	†	3%
Average Price	\$194,235	•	-1%	\$192,992	†	1%	†	6%
Average Days (days)	120	•	-21	132	•	-18		

		F	Plex					
	Third Qua	rter 201	8	Last 12	Months		Past 5	years
Sales	83	•	-3%	370	•	-8%		
Active Listings	272	•	-11%	284	•	-8%		
Median Price	405,500 \$	•	4 %	\$380,000	≒	0%	1	19%
Average Price	\$392,239	1	3%	\$377,965	1	3%	†	19%
Average Days (days)	89	•	-20	95	•	-1		



**Insufficient number of transactions to produce reliable statistics



Single-Family
Condominium

*Last 12 months



Table 1 - Summary of Centris® Activity

Total Resid	lential		
Third Quarte	er 2018		
Sales	243	•	-13%
New Listings	427	•	-7%
Active Listings	636	•	-15%
Volume (in thousands \$)	67,334	•	-6%

Last 12 Months	3		
Sales	1,265	•	-3%
New Listings	1,948	•	-6%
Active Listings	712	•	-16%
Volume (in thousands \$)	325,731	•	-1%

Table 3 - Market Conditions by Price Range

Single-Family Last 12 Months										
Price Range (\$ thousands)	Inventory Sales (average of the 12 months) the 12 months)		Months of Inventory	Market Conditions						
	(I)	(S)	(I)/(S)							
Less than 150	43	6.8	6.3	Seller's						
150 to 199	73	10.6	6.9	Seller's						
200 to 249	97	21.8	4.4	Seller's						
250 to 299	99	23.0	4.3	Seller's						
300 to 349	57	11.0	5.2	Seller's						
350 and more	151	11.8	12.8	Buyer's						

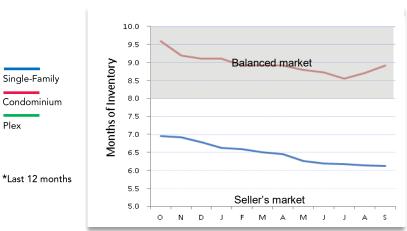


Table 2 - Detailed Centris® Statistics per Property Category

Single-Family								
	Third Qua	rter 201	18	Last 12 N	l lonths		Past 5	years
Sales	186	•	-13%	1,020	•	-2%		
Active Listings	458	•	-15%	521	•	-15%		
Median Price	\$257,700	1	2%	\$257,000	1	3%	1	14%
Average Price	\$295,595	1	8%	\$270,179	1	3%	1	16%
Average Days (days)	92	1	1	85	•	-12		

Condominium								
	Third Quar	ter 201	8	Last 12 N	Months		Past 5	years
Sales	49	•	-20%	213	•	-8%		
Active Listings	148	•	-13%	158	•	-16%		
Median Price	\$166,500	•	-5%	\$173,500	†	1%	1	1%
Average Price	\$178,494	•	-6%	\$182,478	•	-1%	1	4%
Average Days (days)	114	•	3	121	†	3		

Plex							
	Third Quarter 2018	Last 12 Months	Past 5 years				
Sales	6	27					
Active Listings	19	23					
Median Price	**	**					
Average Price	**	**					
Average Days (days)							





Single-Family

^{**}Insufficient number of transactions to produce reliable statistics



Table 1 - Summary of Centris® Activity

Total Resi	dential		
Third Quar	ter 2018		
Sales	146	•	13%
New Listings	257	1	9%
Active Listings	370	•	-23%
Volume (in thousands \$)	41,273	≒	0%

Last 12 Monti	ns		
Sales	694	•	20/
	681	1	3%
New Listings	1,029	•	-8%
Active Listings	416	•	-17%
Volume (in thousands \$)	198,532	1	1%

Table 3 - Market Conditions by Price Range

Single-Family									
Last 12 Months									
Price Range (\$ thousands)	Inventory Sales (average of (average of the 12 months) the 12 months)		Months of Inventory	Market Conditions					
	(I)	(S)	(I)/(S)						
Less than 250	60	12.8	4.7	Seller's					
250 to 299	53	10.2	5.2	Seller's					
300 and more	154	19.7	7.9	Seller's					

Source: QFREB by the Centris® system	

Table 2 - Detailed Centris® Statistics per Property Category

Single-Family								
	Third Qua	rter 201	8	Last 12 N	/lonths		Past 5	years
Sales	102	†	7%	511	•	-2%		
Active Listings	240	•	-19%	267	•	-18%		
Median Price	\$275,500	•	-10%	\$290,000	1	4%	1	16%
Average Price	\$305,967	•	-4%	\$304,785	1	2%	•	19%
Average Days (days)	77	•	-32	86	•	-8		

Condominium									
	Third Quarter 2018			Last 12 Months			Past 5 years		
Sales	38	†	111%	137	1	46%			
Active Listings	102	•	-27%	121	•	-6%			
Median Price	\$202,750	≒	0%	\$200,500	•	-1%	•	2%	
Average Price	\$207,228	•	4%	\$208,900	⇆	0%	•	10%	
Average Days (days)	113	•	-26	160	•	-47			

Plex							
	Third Quarter 2018	Last 12 Months	Past 5 years				
Sales	4	23					
Active Listings	14	16					
Median Price	**	**					
Average Price	**	**					
Average Days (days)							



^{**}Insufficient number of transactions to produce reliable statistics





Table 1 - Summary of Centris® Activity

Total Res	idential		
Third Qua	rter 2018		
Sales	129	•	13%
New Listings	218	1	6%
Active Listings	284	•	-27%
Volume (in thousands \$)	38,296	•	12%

Last 12 Months						
Sales	653	1	11%			
New Listings	926	•	-10%			
Active Listings	344	•	-19%			
Volume (in thousands \$)	188,301	•	14%			

Table 3 - Market Conditions by Price Range

Single-Family Last 12 Months										
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions						
	(I)	(S)	(I)/(S)							
Less than 250	26	7.7	3.4	Seller's						
250 to 299	29	9.2	3.2	Seller's						
300 and more	85	16.0	5.3	Seller's						

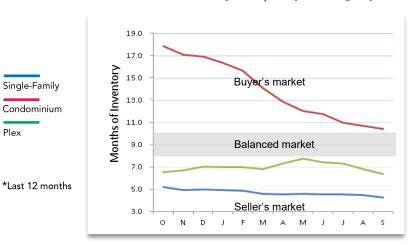


Table 2 - Detailed Centris® Statistics per Property Category

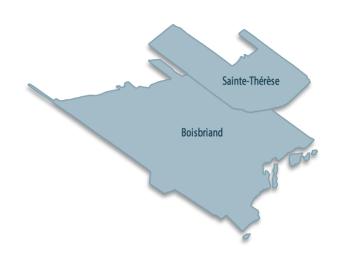
Single-Family										
	Third Qua	rter 201	8	Last 12 N	Months		Past 5	years		
Sales	77	†	10%	394	†	4%				
Active Listings	115	•	-18%	140	•	-18%				
Median Price	\$290,000	•	-2%	\$296,850	1	6%	1	16%		
Average Price	\$330,747	•	5%	\$314,312	•	7%	•	15%		
Average Days (days)	67	•	-6	65	•	-16				

Condominium										
	Third Qua	rter 201	18	Last 12 I	Months		Past 5	years		
Sales	41	1	14%	199	†	36%				
Active Listings	143	•	-33%	173	•	-22%				
Median Price	\$192,000	•	-7%	\$198,000	•	-1%	•	-1%		
Average Price	\$227,522	≒	0%	\$217,437	1	4%	≒	0%		
Average Days (days)	157	1	22	125	•	-1				

	Plex					
	Third Quarter 2018	Last 12 N	lonths		Past 5	years
Sales	11	59	•	-3%		
Active Listings	25	31	•	-4%		
Median Price	**	\$372,500	•	-3%	1	11%
Average Price	**	\$350,544	•	-5%	1	7%
Average Days (days)		84	1	16		



^{**}Insufficient number of transactions to produce reliable statistics



Condominium



Table 1 - Summary of Centris® Activity

•	-		
Total Resi	dential		
Third Quar	ter 2018		
Sales	199	•	-15%
New Listings	376	•	-7%
Active Listings	629	•	-13%
Volume (in thousands \$)	81,276	•	-11%

Last 12 Months						
Sales	1,079	1	2%			
New Listings	1,672	•	-4%			
Active Listings	710	•	-14%			
Volume (in thousands \$)	418,980	•	3%			

Table 3 - Market Conditions by Price Range

Single-Family										
Last 12 Months										
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions						
	(1)	(S)	(I)/(S)							
Less than 250	30	10.1	2.9	Seller's						
250 to 299	49	12.1	4.0	Seller's						
300 to 349	46	11.1	4.1	Seller's						
350 to 399	60	11.3	5.3	Seller's						
400 to 499	98	13.3	7.4	Seller's						
500 and more	277	18.0	15.4	Buyer's						



Table 2 - Detailed Centris® Statistics per Property Category

Single-Family										
	Third Qua	Third Quarter 2018 Last 12 Months						years		
Sales	157	•	-22%	909	•	-2%				
Active Listings	497	•	-10%	559	•	-13%				
Median Price	\$383,500	1	4%	\$369,000	1	4%	1	15%		
Average Price	\$451,266	1	11%	\$412,507	1	3%	1	10%		
Average Days (days)	87	•	-17	97	•	-13				

Condominium										
	Third Quar	rter 201	18	Last 12 I	Months		Past !	5 years		
Sales	36	1	38%	150	1	27%				
Active Listings	120	•	-25%	142	•	-18%				
Median Price	\$220,000	•	-1%	\$219,000	•	-1%	•	7%		
Average Price	\$254,336	•	8%	\$244,647	•	-6%	1	19%		
Average Days (days)	123	•	-29	134	•	-57				

Plex									
	Third Quarter 2018	Last 12 Months	Past 5 years						
Sales	6	20							
Active Listings	11	9							
Median Price	**	**							
Average Price	**	**							
Average Days (days)									



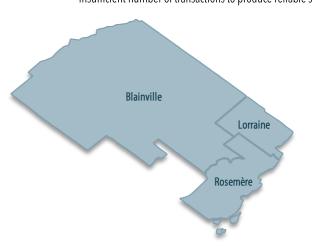




Table 1 - Summary of Centris® Activity

Total Res	sidential		
Third Qua	arter 2018		
Sales	377	1	6%
New Listings	577	•	-8%
Active Listings	953	•	-17%
Volume (in thousands \$)	109,141	1	9%

Last 12 Months					
Sales	1,941	1	7%		
New Listings	2,837	•	-4%		
Active Listings	1,111	•	-13%		
Volume (in thousands \$)	535,543	1	9%		

Table 3 - Market Conditions by Price Range

Single-Family Last 12 Months									
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions					
	(1)	(S)	(I)/(S)						
Less than 200	85	20.3	4.2	Seller's					
200 to 249	150	32.6	4.6	Seller's					
250 to 299	151	29.8	5.1	Seller's					
300 to 349	106	18.6	5.7	Seller's					
350 to 399	98	12.5	7.9	Seller's					
400 and more	197	14.8	13.3	Buyer's					



Table 2 - Detailed Centris® Statistics per Property Category

		Single	e-Family					
	Third Qua	rter 201	8	Last 12 N	onths		Past 5	years
Sales	291	†	1%	1,544	1	3%		
Active Listings	660	•	-19%	788	•	-15%		
Median Price	\$269,500	≒	0%	\$265,000	1	1%	1	12%
Average Price	\$301,152	1	1%	\$288,375	1	2%	1	12%
Average Days (days)	88	•	-2	87	•	-6		

Condominium								
	Third Qua	rter 201	8	Last 12 N	Months		Past 5	years
Sales	67	†	26%	329	†	25%		
Active Listings	254	•	-11%	282	•	-10%		
Median Price	\$184,000	•	-9%	\$180,000	•	-2%	≒	0%
Average Price	\$193,070	•	-6%	\$189,900	•	-2%	†	2%
Average Days (days)	107	•	-97	136	•	-51		

		P	Plex					
	Third Qua	rter 201	8	Last 12 I	Months		Past 5	years
Sales	18			66	1	18%		
Active Listings	34	•	-23%	35	•	-13%		
Median Price	**			\$433,250	•	21%	•	38%
Average Price	**			\$431,976	†	13%	1	35%
Average Days (days)				96	•	-1		

Single-Family

Condominium



^{**}Insufficient number of transactions to produce reliable statistics





Table 1 - Summary of Centris® Activity

	-		
Total Resid	ential		
Third Quarte	r 2018		
Sales	143	1	7%
New Listings	224	•	-2%
Active Listings	366	•	-19%
Volume (in thousands \$)	36,839	•	8%

Last 12 Months					
Sales	668	•	-2%		
New Listings	1,051	•	-9%		
Active Listings	424	•	-17%		
Volume (in thousands \$)	173,679	≒	0%		

Table 3 - Market Conditions by Price Range

Single-Family									
Last 12 Months									
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions					
	(I)	(S)	(I)/(S)						
Less than 200	(I) 21	(S) 5.1	(I)/(S) 4.1	Seller's					
Less than 200 200 to 249		` ,		Seller's Seller's					
	21	5.1	4.1						



Table 2 - Detailed Centris® Statistics per Property Category

		Singl	e-Family					
	Third Quar	rter 201	8	Last 12 N	/lonths		Past !	5 years
Sales	96	•	-7%	446	•	-8%		
Active Listings	235	•	-12%	269	•	-14%		
Median Price	\$283,000	•	11%	\$265,000	†	4%	1	10%
Average Price	\$292,083	•	8%	\$284,903	1	4%	1	7%
Average Days (days)	99	1	4	90	•	-2		

		Cond	ominium					
	Third Qua	rter 20°	18	Last 12	Months		Past !	5 years
Sales	46	1	59%	207	1	14%		
Active Listings	106	•	-37%	135	•	-24%		
Median Price	\$175,750	≒	0%	\$178,500	•	-1%	•	-1%
Average Price	\$181,835	•	-2%	\$187,546	1	1%	•	2%
Average Days (days)	99	•	-43	109	•	-25		

Plex								
	Third Quarter 2018	Last 12 Months	Past 5 years					
Sales	1	12						
Active Listings	19	15						
Median Price	**	**						
Average Price	**	**						
Average Days (days)								



**Insufficient number of transactions to produce reliable statistics



Single-Family Condominium



Table 1 - Summary of Centris® Activity

Total Resid	dential		
Third Quart	er 2018		
Sales	221	≒	0%
New Listings	381	•	-10%
Active Listings	676	•	-14%
Volume (in thousands \$)	58,491	•	-6%

Last 12 Months					
Salas	4 202	•	20/		
Sales	1,203	T .	3%		
New Listings	1,914	+	-7%		
Active Listings	772	•	-14%		
Volume (in thousands \$)	323,899	1	5%		

Table 3 - Market Conditions by Price Range

Single-Family Last 12 Months							
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions			
	(I)	(S)	(I)/(S)				
Less than 200	15	4.3	3.6	Seller's			
200 to 249	66	19.0	3.5	Seller's			
250 to 299	112	21.8	5.1	Seller's			
300 to 349	77	14.0	5.5	Seller's			
350 to 399	72	8.1	8.9	Balanced			
400 and more	106	5.5	19.3	Buyer's			



Table 2 - Detailed Centris® Statistics per Property Category

Single-Family									
	Third Qua	Third Quarter 2018			Last 12 Months			Past 5 years	
Sales	153	•	-9%	872	≒	0%			
Active Listings	395	•	-13%	448	•	-17%			
Median Price	\$284,000	•	9%	\$280,000	1	6%	1	14%	
Average Price	\$290,454	•	-3%	\$293,180	1	3%	1	11%	
Average Days (days)	81	•	-9	85	•	-6			

Condominium								
	Third Quarter 2018			Last 12	Months		Past !	5 years
Sales	64	1	28%	315	1	16%		
Active Listings	263	•	-18%	308	•	-9%		
Median Price	\$176,500	•	-5%	\$180,000	1	4%	1	6%
Average Price	\$191,612	•	-10%	\$197,398	•	3%	1	12%
Average Days (days)	130	1	5	132	•	-4		

Plex							
	Third Quarter 2018	Last 12 Months	Past 5 years				
Sales	4	16					
Active Listings	16	15					
Median Price	**	**					
Average Price	**	**					
Average Days (days)							



^{**}Insufficient number of transactions to produce reliable statistics





Table 1 - Summary of Centris® Activity

Total Resi	dential		
Third Quart	ter 2018		
Sales	135	1	21%
New Listings	216	•	-18%
Active Listings	395	•	-17%
Volume (in thousands \$)	32,035	•	24%

Last 12 Month	าร		
Palao	606	•	420/
Sales	696	T	13%
New Listings	1,026	•	-6%
Active Listings	467	•	-10%
Volume (in thousands \$)	161,804	1	16%

Table 3 - Market Conditions by Price Range

Single-Family								
Last 12 Months								
Price Range (\$ thousands)	Months of Inventory	Market Conditions						
	(I)	(S)	(I)/(S)					
Less than 200	(I) 81	(S) 17.0	(I)/(S) 4.7	Seller's				
Less than 200 200 to 249				Seller's Seller's				
	81	17.0	4.7					



Table 2 - Detailed Centris® Statistics per Property Category

		Singl	e-Family						
	Third Quar	Third Quarter 2018			Last 12 Months			Past 5 years	
Sales	118	1	28%	618	1	16%			
Active Listings	311	•	-21%	379	•	-11%			
Median Price	\$222,000	1	3%	\$220,000	≒	0%	1	9%	
Average Price	\$236,829	1	9%	\$233,322	1	2%	1	9%	
Average Days (days)	125	•	-1	107	•	-4			

Condominium							
	Third Quarter 201	В	Last 12 I	Months		Past 5	years
Sales	11		51	≒	0%		
Active Listings	53 ♣	-10%	59	•	-7%		
Median Price	**		\$162,500	1	3%	1	8%
Average Price	**		\$161,665	•	8%	1	6%
Average Days (days)			173	1	47		

Plex						
	Third Quarter 2018	Last 12 Months	Past 5 years			
Sales	6	25				
Active Listings	27	25				
Median Price	**	**				
Average Price	**	**				
Average Days (days)						



^{**}Insufficient number of transactions to produce reliable statistics





Table 1 - Summary of Centris® Activity

-	-		
Total Reside	ntial		
Third Quarter	2018		
Sales	257	•	8%
New Listings	490	•	-7%
Active Listings	871	•	-10%
Volume (in thousands \$)	62,552	•	15%

Last 12 Mo	nths		
			-01
Sales	1,280	1	3%
New Listings	2,201	•	-4%
Active Listings	971	•	-5%
Volume (in thousands \$)	300,121	•	6%

Table 3 - Market Conditions by Price Range

Single-Family									
Last 12 Months									
Price Range (\$ thousands)	Inventory Sales (average of the 12 months) the 12 months)		Months of Inventory	Market Conditions					
	(1)	(S)	(I)/(S)						
Less than 150	43	5.8	7.4	Seller's					
150 to 199	99	15.9	6.2	Seller's					
200 to 249	150	28.4	5.3	Seller's					
250 to 299	122	13.3	9.1	Balanced					
300 to 349	83	7.8	10.7	Buyer's					
350 and more	174	8.3	20.9	Buyer's					

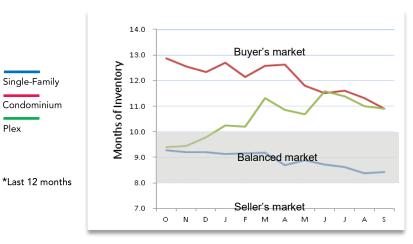


Table 2 - Detailed Centris® Statistics per Property Category

Single-Family								
	Third Quar	rter 201	8	Last 12 N	l lonths		Past 5	years
Sales	184	•	7%	954	1	3%		
Active Listings	601	•	-8%	671	•	-5%		
Median Price	\$239,500	1	8%	\$230,000	1	3%	1	12%
Average Price	\$252,662	1	5%	\$245,092	1	3%	1	13%
Average Days (days)	99	•	-9	96	•	-7		

		Cond	ominium					
	Third Quar	rter 201	18	Last 12 N	/lonths		Past 5	years
Sales	46	1	5%	215	1	10%		
Active Listings	174	•	-17%	195	•	-11%		
Median Price	\$144,500	1	7%	\$142,000	1	5%	•	-2%
Average Price	\$150,674	1	5%	\$145,991	1	2%	•	-3%
Average Days (days)	103	•	-25	134	•	-2		

		F	Plex					
	Third Quar	ter 201	18	Last 12	Months		Past 5	years
Sales	27			110	•	-4%		
Active Listings	91	•	-9%	100	1	5%		
Median Price	**			\$314,000	1	13%	•	21%
Average Price	**			\$318,928	1	6%	1	19%
Average Days (days)				103	•	-5		



**Insufficient number of transactions to produce reliable statistics





Table 1 - Summary of Centris® Activity

Total Re	sidential		
Third Qua	arter 2018		
Sales	57	•	-27%
New Listings	140	1	1%
Active Listings	244	•	-8%
Volume (in thousands \$)	10.642	1	-28%

Last 12 Months	5		
Sales	322	•	-1%
New Listings	598	•	-5%
Active Listings	265	•	-6%
Volume (in thousands \$)	66,118	•	4%

Table 3 - Market Conditions by Price Range

Single-Family Last 12 Months								
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions				
	(I)	(S)	(I)/(S)					
Less than 200	80	13.3	6.0	Seller's				
200 and more	155	11.7	13.3	Buyer's				



Table 2 - Detailed Centris® Statistics per Property Category

Single-Family								
	Third Quar	rter 201	18	Last 12	Months		Past 5	years
Sales	53	•	-27%	300	•	-2%		
Active Listings	216	•	-8%	234	•	-6%		
Median Price	\$185,788	•	-5%	\$195,000	≒	0%	1	12%
Average Price	\$184,481	•	-1%	\$196,596	1	2%	1	17%
Average Days (days)	82	•	-50	92	•	-13		

Condominium								
	Third Quarter 2018	Last 12 Months	Past 5 years					
Sales	1	2						
Active Listings	1	2						
Median Price	**	**						
Average Price	**	**						
Average Days (days)								

Plex							
	Third Quarter 2018	Last 12 Months	Past 5 years				
Sales	0	12					
Active Listings	16	15					
Median Price	**	**					
Average Price	**	**					
Average Days (days)							



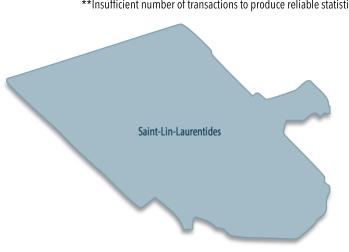




Table 1 - Summary of Centris® Activity

Total Res	sidential		
Third Qua	rter 2018		
Sales	498	•	8%
New Listings	700	•	-5%
Active Listings	1,028	•	-21%
Volume (in thousands \$)	170,614	1	19%

Last 12 Mont	ths		
Sales	2,247	•	3%
New Listings	3,201	•	-7%
Active Listings	1,188	•	-20%
Volume (in thousands \$)	728,693	•	8%

Table 3 - Market Conditions by Price Range

Single-Family										
Last 12 Months										
Price Range (\$ thousands)	,									
	(1)	(S)	(I)/(S)							
Less than 200	46	10.4	4.4	Seller's						
200 to 249	134	22.2	6.0	Seller's						
250 to 299	145	31.2	4.7	Seller's						
300 to 349	115	26.7	4.3	Seller's						
350 to 399	104	17.4	6.0	Seller's						
400 to 499	129	19.4	6.6	Seller's						
500 and more	222	18.0	12.3	Buyer's						



Table 2 - Detailed Centris® Statistics per Property Category

		Single	e-Family						
	Third Qua	Third Quarter 2018 Last 12 Months							
Sales	373	†	2%	1,743	•	-2%			
Active Listings	804	•	-18%	894	•	-22%			
Median Price	321,500 \$	1	4 %	\$309,900	•	5%	1	15%	
Average Price	\$379,688	1	13%	\$353,162	•	8%	1	17%	
Average Days (days)	83	•	-14	81	•	-20			

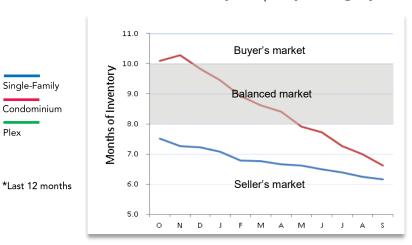
		Condo	ominium					
	Third Qua	rter 201	8	Last 12 M	lonths		Past 5	years
Sales	116	†	36%	455	1	34%		
Active Listings	184	•	-32%	251	•	-13%		
Median Price	194,750 \$	†	3 %	\$195,000	1	5%	1	9%
Average Price	\$216,581	†	10%	\$211,535	1	7%	1	14%
Average Days (days)	90	•	-17	91	•	-22		

	Plex					
	Third Quarter 2018	Last 12 M	Months		Past 5	years
Sales	7	42	†	11%		
Active Listings	27	28				
Median Price	**	\$338,500	•	-7%	•	25%
Average Price	**	\$315,202	•	-12%	1	12%
Average Days (days)		126	1	8		

Single-Family

Condominium

Plex



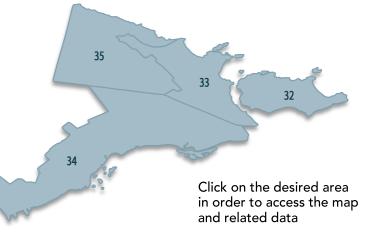




Table 1 - Summary of Centris® Activity

-			
Total Resider	ntial		
Third Quarter	2018		
Sales	145	•	15%
New Listings	189	1	2%
Active Listings	183	•	-29%
Volume (in thousands \$)	48,044	1	17%

Last 12 Months							
Sales	637	1	10%				
New Listings	837	•	-8%				
Active Listings	226	•	-26%				
Volume (in thousands \$)	204,566	•	15%				

Table 3 - Market Conditions by Price Range

Last 12 Months										
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions						
	(I)	(S)	(I)/(S)							
Less than 250	20	8.1	2.5	Seller's						
250 to 299	26	10.5	2.4	Seller's						
300 to 349	16	6.2	2.6	Seller's						
350 to 399	20	4.8	4.2	Seller's						

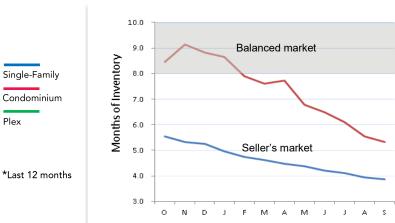


Table 2 - Detailed Centris® Statistics per Property Category

	<u> </u>									
Single-Family										
	Third Qua	Third Quarter 2018 Last 12 Months								
Sales	105	†	9%	482	†	6%				
Active Listings	133	•	-24%	156	•	-28%				
Median Price	\$316,000	•	-2%	\$310,000	1	4%	1	14%		
Average Price	\$364,085	•	-1%	\$350,791	•	7%	1	18%		
Average Days (days)	67	•	-15	60	•	-18				

Condominium										
	Third Quar	rter 20	18	Last 12	Last 12 Months					
Sales	38	1	31%	140	1	26%				
Active Listings	43	•	-45%	62	•	-20%				
Median Price	\$221,250	•	13%	\$205,000	1	2%	1	4%		
Average Price	\$244,443	1	24%	\$220,528	•	8%	1	14%		
Average Days (days)	66	•	-36	76	•	-15				

Plex									
	Third Quarter 2018	Last 12 Months	Past 5 years						
Sales	2	15							
Active Listings	7	8							
Median Price	**	**							
Average Price	**	**							
Average Days (days)									



**Insufficient number of transactions to produce reliable statistics



Single-Family



Table 1 - Summary of Centris® Activity

	_		
Total Resi	dential		
Third Quart	ter 2018		
Sales	129	•	-9%
New Listings	159	•	-7%
Active Listings	194	•	-16%
Volume (in thousands \$)	40,476	≒	0%

Last 12 Months						
Sales	616	≒	0%			
New Listings	811	1	2%			
Active Listings	212	•	-32%			
Volume (in thousands \$)	185,759	1	3%			

Table 3 - Market Conditions by Price Range

Single-Family						
Last 12 Months						
Price Range (\$ thousands)	,		(\$ thousands) (average of		Months of Inventory	Market Conditions
	//\	(8)	(1)/(\$)			
	(I)	(S)	(I)/(S)			
Less than 250	7	3.9	1.7	Seller's		
Less than 250 250 to 299	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •		Seller's Seller's		
	7	3.9	1.7			

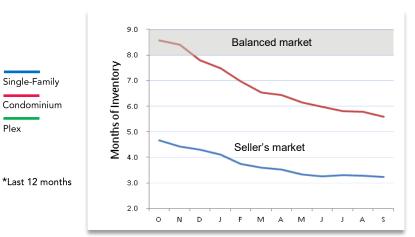


Table 2 - Detailed Centris® Statistics per Property Category

Single-Family								
	Third Quar	rter 201	8	Last 12 M	Months		Past 5	years
Sales	78	•	-20%	391	•	-9%		
Active Listings	101	•	-20%	105	•	-41%		
Median Price	\$316,500	1	6%	\$322,500	1	9%	1	22%
Average Price	\$375,674	1	18%	\$345,973	1	6%	1	22%
Average Days (days)	63	•	-30	52	•	-35		

Condominium								
	Third Qua	rter 20	18	Last 12	Months		Past 5	years
Sales	50	1	22%	216	1	27%		
Active Listings	88	•	-11%	101	•	-20%		
Median Price	\$190,000	•	8%	\$190,500	1	8%	1	9%
Average Price	\$211,865	1	6%	\$218,599	1	9%	•	17%
Average Days (days)	93	•	-29	89	•	-30		

Plex						
	Third Quarter 2018	Last 12 Months	Past 5 years			
Sales	1	9				
Active Listings	5	6				
Median Price	**	**				
Average Price	**	**				
Average Days (days)						



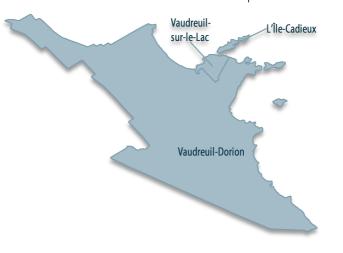




Table 1 - Summary of Centris® Activity

	-			
	Total Residential			
	Third Quarter 2018			
Sales	1	116 1	1	29%
New Listings	1	152	₽	-20%
Active Listings	3	313	₽	-28%
Volume (in thousands \$)	30,2	212 1		27%

Last 12 Months					
Sales	496	1	10%		
New Listings	750	•	-12%		
Active Listings	396	•	-17%		
Volume (in thousands \$)	127,737	•	15%		

Table 3 - Market Conditions by Price Range

Single-ramily							
Last 12 Months							
Price Range Inventory Sales Months of Marke (\$ thousands) (average of (average of the 12 months) the 12 months)							
	/IN	(6)	(1)/(6)				
	(I)	(S)	(I)/(S)				
Less than 200	37	7.5	4.9	Seller's			
Less than 200 200 to 249		. ,		Seller's Balanced			
	37	7.5	4.9				

Source: QFREB by the Centris® system	<u>-</u>	

Table 2 - Detailed Centris® Statistics per Property Category

Single-Family								
	Third Quar	rter 201	8	Last 12 N	<i>l</i> lonths		Past 5	years
Sales	92	•	19%	417	1	4%		
Active Listings	259	•	-24%	318	•	-20%		
Median Price	\$248,250	≒	0%	\$248,500	†	4%	1	13%
Average Price	\$279,223	1	2%	\$269,245	†	7%	1	18%
Average Days (days)	112	•	-13	121	•	-19		

Condominium					
	Third Quarter 2018	Last 12 Months	Past 5 years		
Sales	21	64 👚 68%			
Active Listings	41 ♣ -49%	66 ♣ -6%			
Median Price	**	\$167,750 ≒ 0%	⇒ 0%		
Average Price	**	\$176,632 1 3%	1 4%		
Average Days (days)		129 ♣ -29			

Plex							
	Third Quarter 2018	Last 12 Months	Past 5 years				
Sales	3	15					
Active Listings	11	11					
Median Price	**	**					
Average Price	**	**					
Average Days (days)							



^{**}Insufficient number of transactions to produce reliable statistics



Condominium

*Last 12 months



Table 1 - Summary of Centris® Activity

Total Res	idential		
Third Qua	rter 2018		
Sales	108	•	5%
New Listings	200	1	5%
Active Listings	338	•	-10%
Volume (in thousands \$)	51,883	•	36%

Last 12 Months	S		
		_	
Sales	498	•	-6%
New Listings	803	•	-9%
Active Listings	353	•	-9%
Volume (in thousands \$)	210,631	•	3%

Table 3 - Market Conditions by Price Range

Single-Family									
Last 12 Months									
(\$ thousands) (average of (av		nds) (average of (average of		Market Conditions					
	//\	(6)	(1)/(6)						
	(I)	(S)	(I)/(S)						
Less than 300	68	8.6	7.9	Seller's					
Less than 300 300 to 399	• • • • • • • • • • • • • • • • • • • •	. ,		Seller's Seller's					
2000 11.01.1 000	68	8.6	7.9	000.					



Table 2 - Detailed Centris® Statistics per Property Category

Single-Family								
	Third Qua	rter 201	8	Last 12 N	<i>l</i> lonths		Past 5	years
Sales	98	†	1%	453	•	-8%		
Active Listings	312	•	-9%	316	•	-11%		
Median Price	\$426,654	1	16%	\$386,000	1	7%	•	14%
Average Price	\$495,093	1	31%	\$439,138	1	13%	•	15%
Average Days (days)	89	•	-4	89	•	-11		

Condominium							
	Third Quarter 2018	Last 12 Months	Last 12 Months		years		
Sales	7	35 ★	67%				
Active Listings	12	22					
Median Price	**	\$189,998 	15%	1	6%		
Average Price	**	\$195,793 ♣	-1%	1	12%		
Average Days (days)		93 ♣	-2				

Plex							
	Third Quarter 2018	Last 12 Months	Past 5 years				
Sales	1	3					
Active Listings	4	3					
Median Price	**	**					
Average Price	**	**					
Average Days (days)							

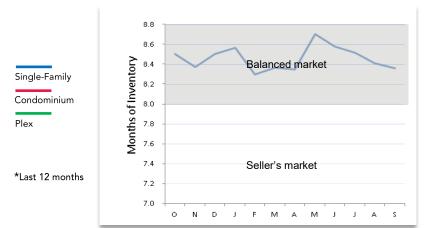






Table 1 - Summary of Centris® Activity

-								
Total Residential								
Third Quarter 2018								
Sales	2,089	1	16%					
New Listings	3,001	•	-7%					
Active Listings	4,190	•	-16%					
Volume (in thousands \$)	706,152	•	22%					

Last	t 12 Months		
Sales	10,241	•	12%
New Listings	14,231	•	-3%
Active Listings	4,900	•	-11%
Volume (in thousands \$)	3,330,110	•	16%

Table 3 - Market Conditions by Price Range

Single-Family								
Last 12 Months								
Price Range (\$ thousands)	Inventory (average of the 12 months)	(average of (average of		Market Conditions				
	(1)	(S)	(I)/(S)					
Less than 200	131	39.5	3.3	Seller's				
200 to 249	271	85.2	3.2	Seller's				
250 to 299	458	130.2	3.5	Seller's				
300 to 399	730	164.3	4.4	Seller's				
400 to 499	387	70.8	5.5	Seller's				
500 and more	731	81.3	9.0	Balanced				



Table 2 - Detailed Centris® Statistics per Property Category

Single-Family								
	Third Qua	rter 201	8	Last 12 I	Months		Past 5	years
Sales	1,402	†	10%	6,856	1	7%		
Active Listings	2,318	•	-13%	2,708	•	-11%		
Median Price	325,000 \$	•	7 %	\$309,000	1	4%	•	15%
Average Price	\$379,531	•	8%	\$361,715	•	6%	•	19%
Average Days (days)	72	•	-2	72	•	-7		

Condominium								
	Third Qua	rter 201	8	Last 12 M	/lonths		Past 5	years
Sales	566	†	31%	2,854	1	25%		
Active Listings	1,542	•	-22%	1,850	•	-14%		
Median Price	207,000 \$	≒	0 %	\$204,000	†	1%	†	6%
Average Price	\$229,768	†	3%	\$226,944	†	2%	†	9%
Average Days (days)	117	•	-2	110	•	-10		

Plex										
	Third Quar	rter 201	18	Last 12	Months		Past 5	years		
Sales	118	1	28%	524	1	17%				
Active Listings	318	•	2%	328	•	-1%				
Median Price	412,500 \$	•	13 %	\$387,600	•	3%	•	13%		
Average Price	\$413,895	•	8%	\$408,752	•	7%	•	18%		
Average Days (days)	103	•	15	93	•	-3				



**Insufficient number of transactions to produce reliable statistics

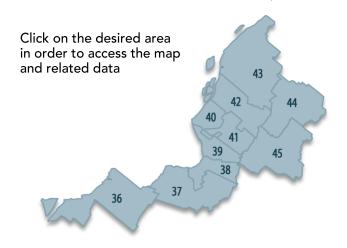




Table 1 - Summary of Centris® Activity

Total Residential								
Third Qua	rter 2018							
Sales	202	•	22%					
New Listings	309	•	-8%					
Active Listings	456	•	-10%					
Volume (in thousands \$)	51,655	1	27%					

Last 12 Month	S		
Sales	1,010	•	8%
New Listings	1,431	•	-3%
Active Listings	513	•	-8%
Volume (in thousands \$)	253,942	•	16%

Table 3 - Market Conditions by Price Range

Single-Family Last 12 Months										
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions						
	(I)	(S)	(I)/(S)							
Less than 200	50	45.0	0.0	0 " 1						
Less man 200	50	15.8	3.2	Seller's						
200 to 249	91	15.8 22.9	4.0	Seller's Seller's						
2000 11.01. 200			· · -	000.						

Source: QFREB by the Centris® system	<u>-</u>	

Table 2 - Detailed Centris® Statistics per Property Category

Single-Family										
	Third Qua	rter 201	8	Last 12 I	Months		Past 5	years		
Sales	170	†	20%	848	†	5%				
Active Listings	344	•	-11%	388	•	-10%				
Median Price	\$248,000	1	9%	\$243,000	1	6%	1	13%		
Average Price	\$267,774	•	6%	\$259,663	•	7%	1	13%		
Average Days (days)	72	•	-8	78	•	-7				

		Cond	ominium					
	Third Quar	rter 201	8	Last 12 I	Months		Past 5	years
Sales	27			118	†	34%		
Active Listings	73	•	-17%	86	•	-7%		
Median Price	**			\$180,124	1	7%	•	9%
Average Price	**			\$186,906	1	9%	•	11%
Average Days (days)				158	•	-19		

		F	Plex					
	Third Qua	rter 201	8	Last 12 I	Months		Past 5	years
Sales	5			44	1	19%		
Active Listings	39	•	16%	37	1	11%		
Median Price	**			\$262,500	1	3%	1	3%
Average Price	**			\$282,670	1	6%	†	9%
Average Days (days)				114	1	14		

Single-Family Condominium



^{**}Insufficient number of transactions to produce reliable statistics





Table 1 - Summary of Centris® Activity

Total Residential									
Third Quarte	r 2018								
Sales	188	1	44%						
New Listings	238	•	-7%						
Active Listings	363	•	-14%						
Volume (in thousands \$)	54,634	1	61%						

Last 12 Months			
Sales	897	1	20%
New Listings	1,210	•	4%
Active Listings	431	•	-9%
Volume (in thousands \$)	249,846	•	28%

Table 3 - Market Conditions by Price Range

Last 12 Months										
Price Range (\$ thousands)	ds) (average of (average		ousands) (average of (average		Months of Inventory	Market Conditions				
	(I)	(S)	(I)/(S)							
Less than 250	56	15.8	3.5	Seller's						
250 to 299	75	19.8	3.8	Seller's						
250 to 299 300 to 349	75 48	19.8 11.5	3.8 4.2	Seller's Seller's						



QFREB Barometer - Third Quarter 2018

Table 2 - Detailed Centris® Statistics per Property Category

		Single	e-Family					
	Third Qua	rter 201	8	Last 12 I	Months		Past 5	years
Sales	143	†	25%	699	†	12%		
Active Listings	222	•	-10%	265	•	-11%		
Median Price	\$295,900	•	14%	\$282,000	•	8%	1	18%
Average Price	\$320,997	•	17%	\$300,542	•	9%	1	21%
Average Days (days)	70	•	-6	68	•	-16		

Condominium									
	Third Quar	ter 20	18	Last 12	Months	3	Past 5	5 years	
Sales	38	•	138%	170	†	57%			
Active Listings	115	•	-26%	140	•	-9%			
Median Price	\$203,500	•	13%	\$191,500	•	3%	•	9%	
Average Price	\$202,163	•	8%	\$189,542	•	2%	•	7%	
Average Days (days)	162	•	36	133	•	14			

Plex							
	Third Quarter 2018	Last 12 Months	Past 5 years				
Sales	7	28					
Active Listings	22	22					
Median Price	**	**					
Average Price	**	**					
Average Days (days)							

Evolution of Market Conditions by Property Category*







Table 1 - Summary of Centris® Activity

Total Resi	dential		
Third Quar	ter 2018		
Sales	152	1	21%
New Listings	208	•	-10%
Active Listings	301	•	-23%
Volume (in thousands \$)	60,151	•	20%

Last 12 Months					
Sales	774	1	24%		
New Listings	995	•	-6%		
Active Listings	362	•	-16%		
Volume (in thousands \$)	295,652	•	24%		

Table 3 - Market Conditions by Price Range

Single-Family									
Last 12 Months									
Price Range (\$ thousands)	•		Months of Inventory	Market Conditions					
	(I)	(S)	(I)/(S)						
Less than 300	(I) 28	(S) 9.4	(I)/(S) 3.0	Seller's					
Less than 300 300 to 399				Seller's Seller's					
	28	9.4	3.0						



Table 2 - Detailed Centris® Statistics per Property Category

Single-Family									
	Third Quar	rter 201	8	Last 12 N	Months		Past 5	years	
Sales	103	1	7%	539	1	19%			
Active Listings	159	•	-20%	196	•	-15%			
Median Price	\$396,650	•	-5%	\$399,999	†	4%	1	19%	
Average Price	\$461,508	1	1%	\$448,857	†	1%	1	18%	
Average Days (days)	81	•	-9	77	•	-19			

Condominium								
	Third Quar	rter 20°	18	Last 12 N	l onths		Past 5	years
Sales	39	•	39%	215	1	36%		
Active Listings	132	•	-27%	154	•	-19%		
Median Price	\$212,000	•	24%	\$210,000	†	15%	1	14%
Average Price	\$221,354	•	17%	\$214,260	1	9%	1	16%
Average Days (days)	172	•	33	131	•	-2		

Plex							
	Third Quarter 2018	Last 12 Months	Past 5 years				
Sales	10	20					
Active Listings	9	11					
Median Price	**	**					
Average Price	**	**					
Average Days (days)							



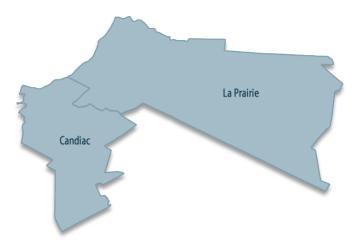




Table 1 - Summary of Centris® Activity

Total Res	sidential		
Third Qua	rter 2018		
Sales	348	•	13%
New Listings	481	•	-6%
Active Listings	633	•	-19%
Volume (in thousands \$)	140,562	1	20%

Last 12 Months	S		
•	4.004		400/
Sales	1,621	1	12%
New Listings	2,221	•	-5%
Active Listings	714	•	-20%
Volume (in thousands \$)	627,528	•	17%

Table 3 - Market Conditions by Price Range

Single-Family									
Last 12 Months									
Price Range (\$ thousands)	Inventory Sales (average of (average of the 12 months) the 12 months)		Months of Inventory	Market Conditions					
	(1)	(S)	(I)/(S)						
	(')	(0)	(-): (-)						
Less than 300	22	10.6	2.1	Seller's					
Less than 300 300 to 399	• • • • • • • • • • • • • • • • • • • •	. ,	.,,,,	Seller's Seller's					
	22	10.6	2.1	000. 0					

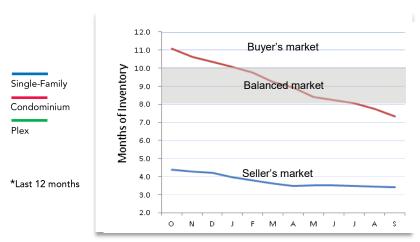


Table 2 - Detailed Centris® Statistics per Property Category

Single-Family								
	Third Qua	rter 201	8	Last 12 N	onths		Past 5	years
Sales	184	†	2%	844	1	4%		
Active Listings	220	•	-10%	241	•	-22%		
Median Price	\$455,750	1	18%	\$430,000	1	13%	1	28%
Average Price	\$521,578	1	12%	\$501,892	1	11%	1	31%
Average Days (days)	48	•	-20	56	•	-16		

		Condo	ominium					
	Third Qua	rter 201	8	Last 12 I	Months		Past 5	years
Sales	158	†	32%	748	†	25%		
Active Listings	396	•	-24%	456	•	-18%		
Median Price	\$235,000	1	7%	\$223,000	•	-1%	1	4%
Average Price	\$259,477	†	8%	\$251,191	†	2%	1	9%
Average Days (days)	104	•	-5	100	•	-10		

Plex								
	Third Quarter 2018	Last 12 Months	Past 5 years					
Sales	6	28						
Active Listings	17	16						
Median Price	**	**						
Average Price	**	**						
Average Days (days)								



^{**}Insufficient number of transactions to produce reliable statistics





Table 1 - Summary of Centris® Activity

	_		
Total Resid	lential		
Third Quarte	er 2018		
Sales	313	•	3%
New Listings	460	•	-13%
Active Listings	635	•	-19%
Volume (in thousands \$)	98,940	•	6%

Las	t 12 Months		
Sales	1,535	•	10%
New Listings	2,145	•	-8%
Active Listings	751	•	-12%
Volume (in thousands \$)	479,224	•	15%

Table 3 - Market Conditions by Price Range

Single-Family Last 12 Months										
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions						
	(I)	(S)	(I)/(S)							
Less than 250	40	16.3	2.5	Seller's						
250 to 299	54	14.5	3.7	Seller's						
300 to 349	45	12.6	3.6	Seller's						
350 to 399	34	7.0	4.9	Seller's						
400 and more	82	13.7	6.0	Seller's						



Table 2 - Detailed Centris® Statistics per Property Category

		Singl	e-Family					
	Third Qua	rter 201	18	Last 12 I	Months		Past 5	years
Sales	164	1	1%	768	1	8%		
Active Listings	217	•	-22%	256	•	-14%		
Median Price	\$305,000	•	2%	\$302,000	1	3%	1	10%
Average Price	\$343,912	•	3%	\$338,590	1	3%	1	11%
Average Days (days)	61	•	-3	71	•	-1		

Condominium									
	Third Quar	ter 201	8	Last 12 N	/lonths		Past 5	years	
Sales	96	†	3%	523	1	11%			
Active Listings	303	•	-19%	360	•	-14%			
Median Price	\$191,500	•	-11%	\$199,500	•	-2%	•	8%	
Average Price	\$222,834	•	3%	\$224,444	1	3%	•	12%	
Average Days (days)	100	•	-3	106	•	-16			

		F	Plex					
	Third Qua	rter 201	8	Last 12 N	M onths		Past 5	years
Sales	53	†	10%	244	1	13%		
Active Listings	115	•	-14%	135	•	-5%		
Median Price	\$422,500	•	14%	\$417,000	•	10%	•	19%
Average Price	\$405,124	1	5%	\$421,397	1	11%	1	21%
Average Days (days)	106	1	19	99	†	13		



^{**}Insufficient number of transactions to produce reliable statistics





Table 1 - Summary of Centris® Activity

Total Resid	ential		
Third Quarte	er 2018		
Sales	231	1	28%
New Listings	293	•	-14%
Active Listings	395	•	-7%
Volume (in thousands \$)	67,436	•	36%

Last 12 Mo	onths		
Sales	1,106	1	13%
New Listings	1,551	•	3%
Active Listings	476	•	-2%
Volume (in thousands \$)	311,317	•	18%

Table 3 - Market Conditions by Price Range

	Single-Family										
Last 12 Months											
Price Range (\$ thousands)	· ·		Months of Inventory	Market Conditions							
	(I)	(S)	(I)/(S)								
Less than 200	26	5.4	4.7	Seller's							
200 to 249	17	8.1	2.1	Seller's							
250 to 299	46	17.9	2.6	Seller's							
300 to 349	52	13.9	3.7	Seller's							
350 and more	82	13.3	6.1	Seller's							



Table 2 - Detailed Centris® Statistics per Property Category

Single-Family Single-Family									
	Third Quar	rter 201	8	Last 12 N	onths		Past 5	years	
Sales	149	1	10%	704	1	4%			
Active Listings	186	•	-1%	222	•	-4%			
Median Price	\$305,000	1	9%	\$295,000	1	7%	1	16%	
Average Price	\$327,044	1	9%	\$309,315	1	5%	1	16%	
Average Days (days)	73	1	20	60	•	-3			

		Cond	ominium					
	Third Quar	rter 201	8	Last 12 N	onths		Past 5	years
Sales	60	1	50%	310	1	30%		
Active Listings	159	•	-18%	201	•	-6%		
Median Price	\$177,750	1	3%	\$184,000	1	6%	•	2%
Average Price	\$185,830	•	4%	\$188,698	1	4%	•	4%
Average Days (days)	123	1	23	109	•	-3		

		F	Plex					
	Third Quar	ter 201	8	Last 12	Months		Past 5	years
Sales	22			92	1	48%		
Active Listings	50	•	18%	53	•	21%		
Median Price	**			\$390,500	•	6%	1	16%
Average Price	**			\$424,589	•	13%	†	18%
Average Days (days)				75	•	-20		



**Insufficient number of transactions to produce reliable statistics

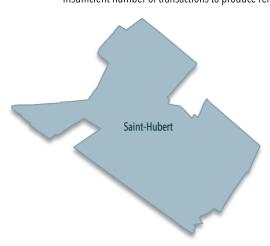




Table 1 - Summary of Centris® Activity

Total	Residential		
Third	Quarter 2018		
Sales	179	1	33%
New Listings	238	•	-8%
Active Listings	299	•	-10%
Volume (in thousands \$)	75,773	•	29%

Last 12 Months			
Sales	938	•	23%
New Listings	1,193	1	8%
Active Listings	355	•	-7%
Volume (in thousands \$)	379,391	1	25%

Table 3 - Market Conditions by Price Range

Single-Family										
Last 12 Months										
Price Range (\$ thousands)	Inventory (average of the 12 months)	Months of Inventory	Market Conditions							
	(I)	(S)	(I)/(S)							
Less than 300	(I) 17	(S) 9.5	(I)/(S) 1.8	Seller's						
Less than 300 300 to 399		. ,		Seller's Seller's						
2000 11.01.1 000	17	9.5	1.8	000.0						



Table 2 - Detailed Centris® Statistics per Property Category

Single-Family									
	Third Qua	rter 201	8	Last 12 M	Months		Past 5	years	
Sales	126	†	26%	651	†	22%			
Active Listings	202	•	-5%	233	•	-3%			
Median Price	\$402,000	1	1%	\$385,000	1	1%	1	14%	
Average Price	\$472,232	≒	0%	\$447,695	1	2%	1	15%	
Average Days (days)	67	•	-1	65	•	-6			

Condominium										
	Third Quar	rter 201	8	Last 12 N	onths		Past 5	years		
Sales	53	1	56%	279	1	26%				
Active Listings	92	•	-19%	117	•	-12%				
Median Price	\$286,000	•	6%	\$275,000	•	7%	1	5%		
Average Price	\$307,006	•	-6%	\$300,362	•	2%	1	7%		
Average Days (days)	86	•	-5	84	•	-20				

Plex								
	Third Quarter 2018	Last 12 Months	Past 5 years					
Sales	0	8						
Active Listings	4	5						
Median Price	**	**						
Average Price	**	**						
Average Days (days)								







Table 1 - Summary of Centris® Activity

Total Reside	ntial		
Third Quarter	r 2018		
Sales	136	•	10%
New Listings	212	•	5%
Active Listings	288	•	-9%
Volume (in thousands \$)	44,060	•	23%

Last 12 Mo	onths		
Sales	727	•	9%
New Listings	1.022	•	1%
Active Listings	342	•	-1%
Volume (in thousands \$)	214,294	•	9%

Table 3 - Market Conditions by Price Range

Single-Family										
Last 12 Months										
Price Range (\$ thousands)	Inventory (average of the 12 months)	Months of Inventory	Market Conditions							
	(1)	(S)	(I)/(S)							
Less than 250	35	11.1	3.2	Seller's						
250 to 299	48	15.1	3.2	Seller's						
300 to 349	49	8.9	5.5	Seller's						
350 and more	108	12.5	8.7	Balanced						



Table 2 - Detailed Centris® Statistics per Property Category

Single-Family									
	Third Quar	rter 201	8	Last 12 M	/lonths		Past 5	years	
Sales	119	1	17%	571	1	7%			
Active Listings	210	•	-1%	241	1	2%			
Median Price	\$317,500	1	12%	\$290,000	1	1%	•	10%	
Average Price	\$343,492	1	16%	\$320,134	1	3%	•	15%	
Average Days (days)	86	1	14	72	1	8			

	Co	ondominium					
	Third Quarter	2018	Last 12	Months		Past 5	years
Sales	17		143	†	25%		
Active Listings	62	-31%	86	•	-15%		
Median Price	**		\$180,000	•	-3%	1	6%
Average Price	**		\$189,578	•	-4%	1	9%
Average Days (days)			106	•	-15		

Plex							
	Third Quarter 2018	Last 12 Months	Past 5 years				
Sales	0	13					
Active Listings	16	15					
Median Price	**	**					
Average Price	**	**					
Average Days (days)							

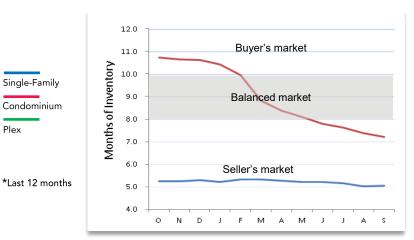






Table 1 - Summary of Centris® Activity

•	-		
Total Reside	ntial		
Third Quarter	2018		
Sales	195	•	-3%
New Listings	344	1	3%
Active Listings	468	•	-17%
Volume (in thousands \$)	62,728	•	-1%

Last 12 Months	S		
	274	_	•0/
Sales	971	•	-2%
New Listings	1,438	•	-7%
Active Listings	549	•	-12%
Volume (in thousands \$)	302,234	1	1%

Table 3 - Market Conditions by Price Range

Single-Family Last 12 Months									
Price Range (\$ thousands)	Inventory (average of the 12 months)	rage of (average of		Market Conditions					
	(I)	(S)	(I)/(S)						
Less than 250	35	12.3	2.8	Seller's					
250 to 299	59	16.3	3.6	Seller's					
300 to 349	52	11.0	4.7	Seller's					
350 to 399	45	6.9	6.5	Seller's					
400 to 499	59	7.8	7.6	Seller's					
500 and more	118	5.1	23.2	Buyer's					



Table 2 - Detailed Centris® Statistics per Property Category

	<u> </u>								
Single-Family									
	Third Quar	rter 201	8	Last 12 N	/lonths		Past 5	years	
Sales	136	•	-10%	713	•	-10%			
Active Listings	314	•	-19%	368	•	-15%			
Median Price	\$299,900	•	-2%	\$303,000	•	4%	•	14%	
Average Price	\$356,333	•	4%	\$338,032	•	4%	•	15%	
Average Days (days)	82	•	-1	84	•	-1			

Condominium									
	Third Quar	rter 20	18	Last 12	Months		Past 5	years	
Sales	49	•	23%	231	1	33%			
Active Listings	131	•	-18%	162	•	-9%			
Median Price	\$200,000	1	7%	\$205,000	1	6%	1	9%	
Average Price	\$205,735	•	3%	\$216,926	1	8%	•	13%	
Average Days (days)	100	•	-43	110	•	-24			

Plex							
	Third Quarter 2018	Last 12 Months	Past 5 years				
Sales	8	22					
Active Listings	21	16					
Median Price	**	**					
Average Price	**	**					
Average Days (days)							



^{**}Insufficient number of transactions to produce reliable statistics





Table 1 - Summary of Centris® Activity

_	-		
Total Res	sidential		
Third Qua	rter 2018		
Sales	145	1	18%
New Listings	218	≒	0%
Active Listings	350	•	-20%
Volume (in thousands \$)	50,214	•	33%

Last 12 Months			
Sales	662	1	7%
New Listings 1,	025	+	-8%
Active Listings	407	+	-15%
Volume (in thousands \$) 216,	682	†	11%

Table 3 - Market Conditions by Price Range

Last 12 Months									
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions					
	(I)	(S)	(I)/(S)						
Less than 250	34	8.9	3.8	Seller's					
250 to 299	45	9.0	5.0	Seller's					
300 to 349	37	8.0	4.6	Seller's					
350 to 399	35	4.5	7.7	Seller's					



Table 2 - Detailed Centris® Statistics per Property Category

Single-Family									
	Third Quar	rter 201	8	Last 12 N	/lonths		Past 5	years	
Sales	108	•	16%	519	1	6%			
Active Listings	244	•	-20%	298	•	-12%			
Median Price	\$352,500	1	25%	\$322,000	†	6%	1	15%	
Average Price	\$389,780	1	15%	\$363,010	1	6%	1	22%	
Average Days (days)	100	1	3	93	•	-2			

		Cond	ominium					
	Third Quai	ter 201	18	Last 12	Months		Past 5	years
Sales	29			117	1	5%		
Active Listings	79	•	-26%	89	•	-22%		
Median Price	**			\$188,000	1	1%	•	-2%
Average Price	**			\$192,539	•	-8%	•	-8%
Average Days (days)				151	1	7		

Plex							
	Third Quarter 2018	Last 12 Months	Past 5 years				
Sales	7	25					
Active Listings	24	18					
Median Price	**	**					
Average Price	**	**					
Average Days (days)							

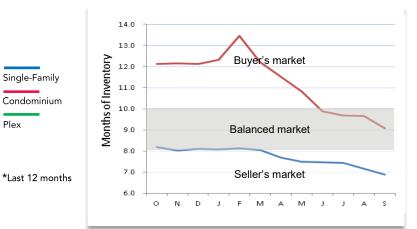






Table 1 - Summary of Centris® Activity

_	-		
Total Reside	ential		
Third Quarte	r 2018		
Sales	216	•	-9%
New Listings	375	•	-1%
Active Listings	627	•	-6%
Volume (in thousands \$)	55,620	•	-8%

Last 12 M	Months		
Sales	1,156	•	-5%
New Listings	1,709	•	-4%
Active Listings	657	•	-15%
Volume (in thousands \$)	299,675	•	-1%

Table 3 - Market Conditions by Price Range

Single-Family Last 12 Months										
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions						
	(I)	(S)	(I)/(S)							
Less than 150	25	6.3	4.0	Seller's						
150 to 199	40	8.9	4.4	Seller's						
200 to 249	90	21.1	4.3	Seller's						
250 to 299	93	15.7	5.9	Seller's						
300 to 349	64	10.5	6.1	Seller's						
350 and more	149	13.0	11.4	Buyer's						



Table 2 - Detailed Centris® Statistics per Property Category

		Single	e-Family					
	Third Qua	rter 201	8	Last 12 N	/lonths		Past 5	years
Sales	169	•	-14%	905	•	-9%		
Active Listings	433	•	-11%	460	•	-20%		
Median Price	260,000 \$	1	8 %	\$255,000	1	4%	1	11%
Average Price	\$274,604	1	4%	\$276,642	1	5%	1	15%
Average Days (days)	95	•	5	92	•	-10		

		Condo	ominium					
	Third Qua	rter 201	8	Last 12 I	Months		Past 5	years
Sales	29			153	1	8%		
Active Listings	117	1	14%	120	1	4%		
Median Price	**			\$174,250	1	1%	1	3%
Average Price	**			\$182,491	•	-3%	1	6%
Average Days (days)				121	•	-19		

		Р	lex					
	Third Qua	rter 201	8	Last 12 M	Months		Past 5	years
Sales	16			96	1	39%		
Active Listings	74	•	3%	73	•	-2%		
Median Price	**			\$271,000	†	4%	†	2%
Average Price	**			\$290,315	†	4%	†	7%
Average Days (days)				113	•	-20		



^{**}Insufficient number of transactions to produce reliable statistics

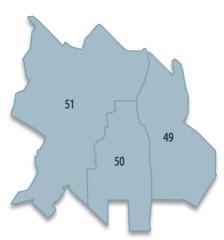




Table 1 - Summary of Centris® Activity

•	-		
Total Resid	lential		
Third Quarte	er 2018		
Sales	42	•	-14%
New Listings	88	1	11%
Active Listings	144	•	-12%
Volume (in thousands \$)	10,548	•	-14%

Last 12 Months			
Sales	214	•	-6%
New Listings	355	•	-4%
Active Listings	150	•	-17%
Volume (in thousands \$)	55,530	•	-2%

Table 3 - Market Conditions by Price Range

	Sir	ngle-Family		
	Las	t 12 Months		
Price Range (\$ thousands)	Inventory (average of the 12 months)	Sales (average of the 12 months)	Months of Inventory	Market Conditions
	(I)	(S)	(I)/(S)	
Less than 200	17	3.8	4.5	Seller's
200 and more	108	11.8	9.2	Balanced

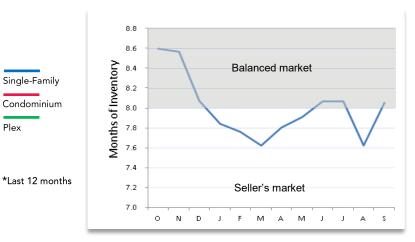


Table 2 - Detailed Centris® Statistics per Property Category

Single-Family								
	Third Qua	rter 201	18	Last 12 M	Months		Past 5	years
Sales	38	•	-12%	187	•	-7%		
Active Listings	122	•	-11%	126	•	-17%		
Median Price	\$235,000	•	-9%	\$249,900	1	3%	1	14%
Average Price	\$248,053	•	-4%	\$260,689	1	4%	1	16%
Average Days (days)	112	•	-33	106	•	-22		

Condominium								
	Third Quarter 2018	Last 12 Months	Past 5 years					
Sales	1	8						
Active Listings	7	7						
Median Price	**	**						
Average Price	**	**						
Average Days (days)								

Plex								
	Third Quarter 2018	Last 12 Months	Past 5 years					
Sales	2	18						
Active Listings	14	17						
Median Price	**	**						
Average Price	**	**						
Average Days (days)								



^{**}Insufficient number of transactions to produce reliable statistics





Table 1 - Summary of Centris® Activity

Total Resid	ential		
Third Quarte	er 2018		
Sales	93	•	-5%
New Listings	153	⇆	0%
Active Listings	256	⇆	0%
Volume (in thousands \$)	22,918	≒	0%

Last 12 Months							
Sales	462	•	-6%				
New Listings	682	•	-4%				
Active Listings	255	•	-16%				
Volume (in thousands \$)	110,516	≒	0%				

Table 3 - Market Conditions by Price Range

Single-Family Last 12 Months									
Price Range (\$ thousands) Inventory (average of the 12 months)		Sales (average of the 12 months)	Months of Inventory	Market Conditions					
	(I)	(S)	(I)/(S)						
Less than 200	26	5.6	4.6	Seller's					
200 to 249	41	10.0	4.1	Seller's					
250 and more	63	9.8	6.4	Seller's					



Table 2 - Detailed Centris® Statistics per Property Category

Single-Family								
	Third Qua	rter 201	18	Last 12 N	lonths		Past 5	years
Sales	57	•	-24%	304	•	-14%		
Active Listings	124	•	-18%	129	•	-30%		
Median Price	\$249,000	1	11%	\$233,000	•	4%	1	8%
Average Price	\$259,054	1	11%	\$244,558	1	6%	1	11%
Average Days (days)	92	1	34	89	•	6		

Condominium								
	Third Quart	er 2018	3	Last 12 M	Months		Past 5	years
Sales	22			82	•	-2%		
Active Listings	77	1	43%	73	1	14%		
Median Price	**			\$164,500	•	-5%	•	-3%
Average Price	**			\$179,852	•	-6%	1	5%
Average Days (days)				119	•	-33		

Plex								
	Third Quar	ter 201	18	Last 12	Months		Past 5	years
Sales	14			76	1	52%		
Active Listings	55	•	10%	53	•	-1%		
Median Price	**			\$268,400	1	3%	1	1%
Average Price	**			\$286,659	1	8%	1	9%
Average Days (days)				112	•	-36		



^{**}Insufficient number of transactions to produce reliable statistics





Table 1 - Summary of Centris® Activity

•	•								
Total Residential									
Third Quarter 2018									
Sales	81	•	-10%						
New Listings	134	•	-9%						
Active Listings	227	•	-8%						
Volume (in thousands \$)	22,154	•	-13%						

Last 12 Mo	Last 12 Months							
Sales	480	•	-3%					
New Listings	672	•	-3%					
Active Listings	251	•	-13%					
Volume (in thousands \$)	133,629	•	-2%					

Table 3 - Market Conditions by Price Range

Single-Family										
Last 12 Months										
Price Range (\$ thousands)	Inventory (average of the 12 months)	average of (average of		Market Conditions						
	(I)	(S)	(I)/(S)							
		` '								
Less than 200	22	5.8	3.8	Seller's						
Less than 200 200 to 249	22 25	5.8 7.0		Seller's Seller's						
			3.8	000.						

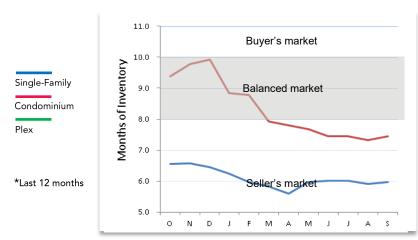


Table 2 - Detailed Centris® Statistics per Property Category

Single-Family									
	Third Qua	rter 201	8	Last 12 N	<i>l</i> lonths		Past 5	years	
Sales	74	•	-6%	414	•	-6%			
Active Listings	187	•	-7%	206	•	-15%			
Median Price	\$287,250	1	9%	\$288,500	†	6%	1	13%	
Average Price	\$303,322	1	2%	\$310,257	†	5%	1	16%	
Average Days (days)	89	•	-2	88	•	-17			

Condominium								
	Third Quarter 2018		Last 12 Months			Past 5 years		
Sales	6			63	1	31%		
Active Listings	32	•	-19%	39	≒	0%		
Median Price	**			\$181,000	1	6%	1	6%
Average Price	**			\$187,432	1	4%	1	7%
Average Days (days)				128	1	15		

Plex								
	Third Quarter 2018	Last 12 Months	Past 5 years					
Sales	0	2						
Active Listings	5	4						
Median Price	**	**						
Average Price	**	**						
Average Days (days)								



^{**}Insufficient number of transactions to produce reliable statistics



Definitions and Explanatory Notes

Centris System

The Centris system is the most extensive and current computerized database of real estate transactions. It is governed by very specific rules that all real estate brokers in Québec must adhere to. Only real estate brokers who are members of a real estate board have access to it.

Residential

Includes the following property categories: single-family homes, condominiums, plexes (revenue properties with 2 to 5 dwellings), and hobby farms.

New Listings

The total number of listings that have an "active" status on the last day of the month. Quarterly and annual data correspond to the average monthly data for the targeted period.

Active Listings

The total number of listings that have an "active" status on the last day of the month. Quarterly and annual data correspond to the average monthly data for the targeted period.

Number of Sales

Total number of sales concluded during the targeted period. The sale date is the date on which the promise to purchase is accepted, which takes effect once all conditions are met.

Volume of sales

Amount of all sales concluded during the targeted period, in dollars (\$).

Average Selling Time

Average number of days between the date the brokerage contract was signed and the date of sale.

Variation

Due to the seasonal nature of real estate indicators, quarterly variations are calculated in relation to the same quarter of the previous year.

Average Sale Price

Average value of sales concluded during the targeted period. Some transactions may be excluded from the calculation in order to obtain a more significant average price.

Median Sale Price

Median value of sales concluded during the targeted period. The median price divides all transactions into two equal parts: 50 per cent of transactions were at a lower price than the median price and the other 50 per cent were at a higher price. Some transactions may be excluded from the calculation in order to obtain a more significant median price.

Caution

The average and median property prices indicated in this brochure are based on transactions concluded via the Centris system during the targeted period. They do not necessarily reflect the average or median value of all properties in a sector. Similarly, the evolution of average prices or median prices between two periods does not necessarily reflect the evolution of the value of all properties in a sector. As a result, caution is required when using these statistics, particularly when the number of transactions is low.

Inventory

Corresponds to the average number of active listings in the past 12 months.

Number of Months of Inventory

The number of months needed to sell the entire inventory of properties for sale, calculated according to the pace of sales of the past 12 months. It is obtained by dividing the inventory by the average number of sales in the past 12 months. This calculation eliminates fluctuations due to the seasonal nature of listings and sales.

For example, if the number of months of inventory is six, this means that it would take six months to sell the entire inventory of properties for sale. We can also say that the inventory corresponds to six months of sales. It is important to note that this measure is different than the average selling time.

Market Conditions

Market conditions are based on the number of months of inventory. Due to the way the number of months of inventory is calculated (see above), market conditions reflect the situation of the past 12 months.

If the number of months of inventory is between 8 and 10, the market is considered balanced, meaning that it does not favour buyers or sellers. In such a context, price growth is generally moderate.

If the number of months of inventory is less than 8, the market favours sellers (seller's market). In such a context, price growth is generally high.

If the number of months of inventory is greater than 10, the market favours buyers (buyer's market). In such a context, price growth is generally low and may even be negative.

About the QFREB

The Québec Federation of Real Estate Boards (QFREB) is a non-profit organization that oversees the eleven provincial real estate boards. Its mission is to promote and protect the interests of Québec's real estate industry so that the boards and their members can successfully meet their business objectives.

Information and Subscription

This publication is produced by the Market Analysis Department of the QFREB.

- To subscribe to the Barometers, **click here**.
- Contact us at: stats@fciq.ca

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